

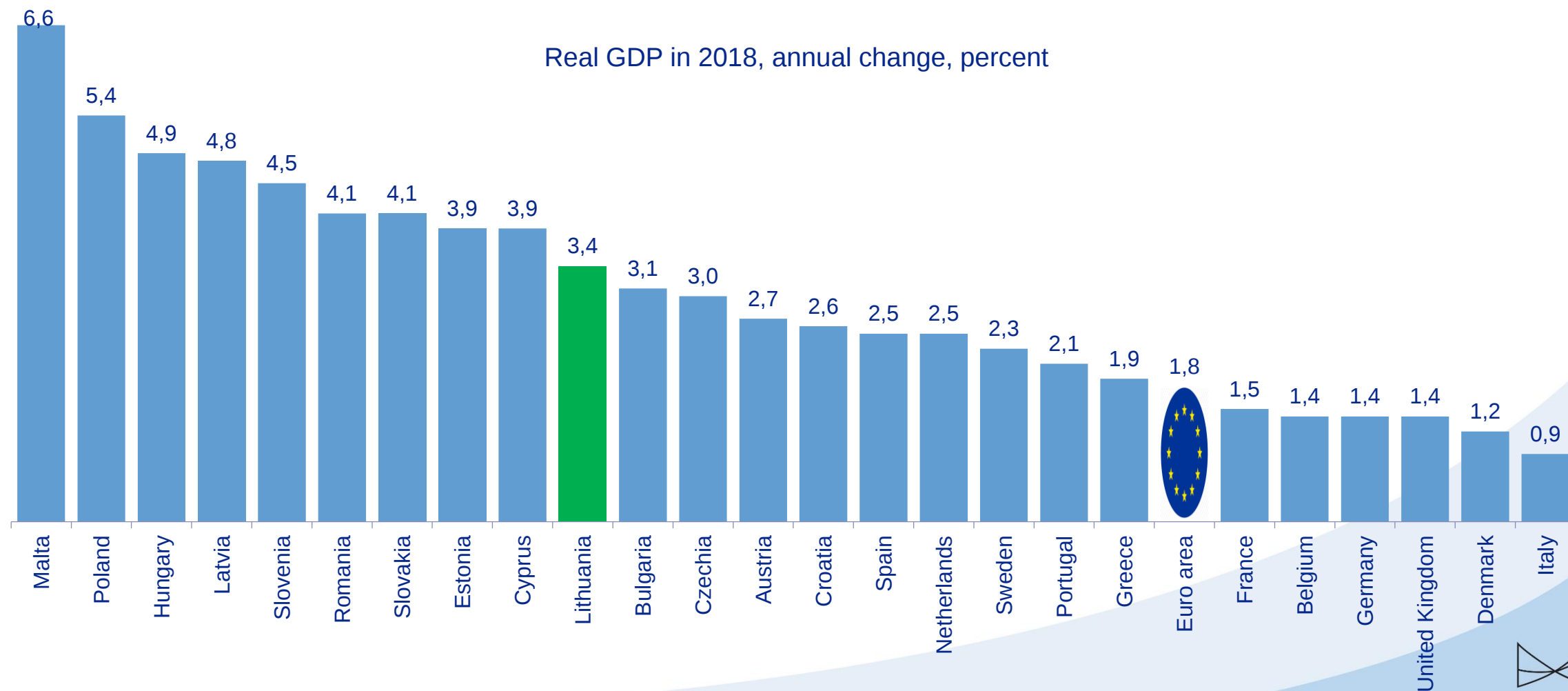


MINISTRY OF
THE ECONOMY
AND INNOVATION

„Smarter Lithuania – Innovative and Smart Economic Transformation“: EU investments in 2021- 2027

Jekaterina Rojaka
Vice-Minister
June 27th, 2019

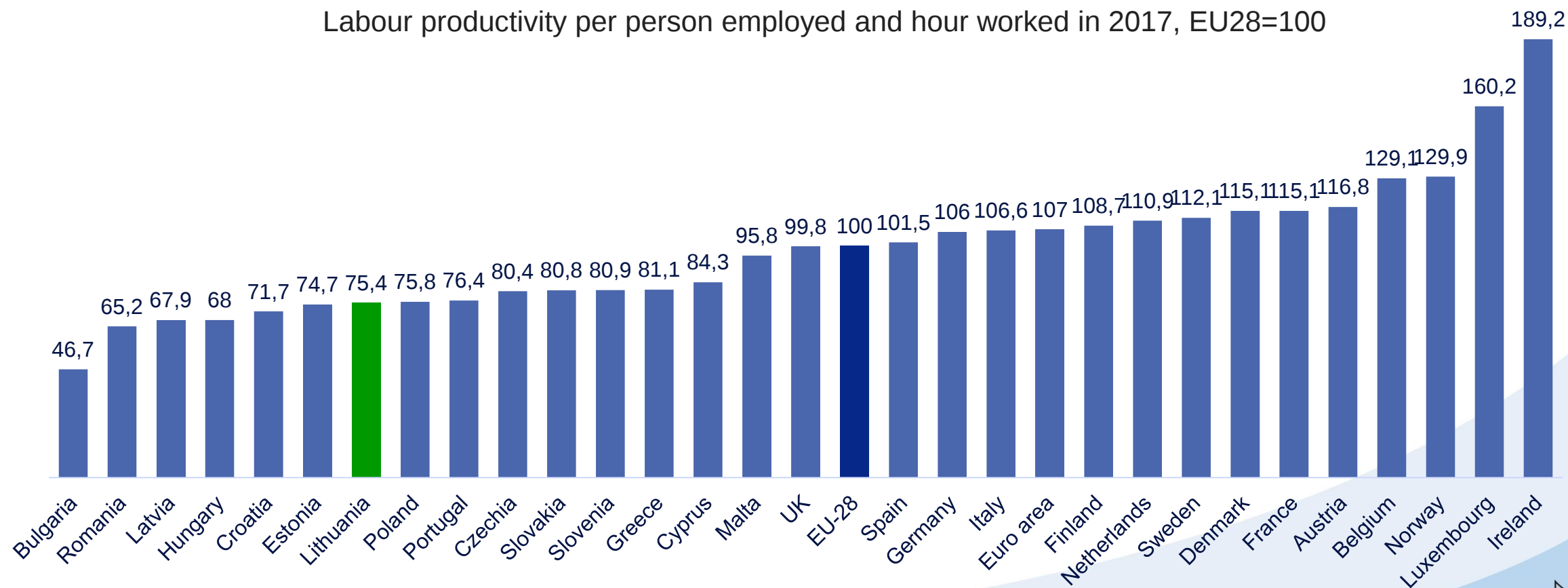
In 2018, Lithuania demonstrated strong growth



Source: Eurostat

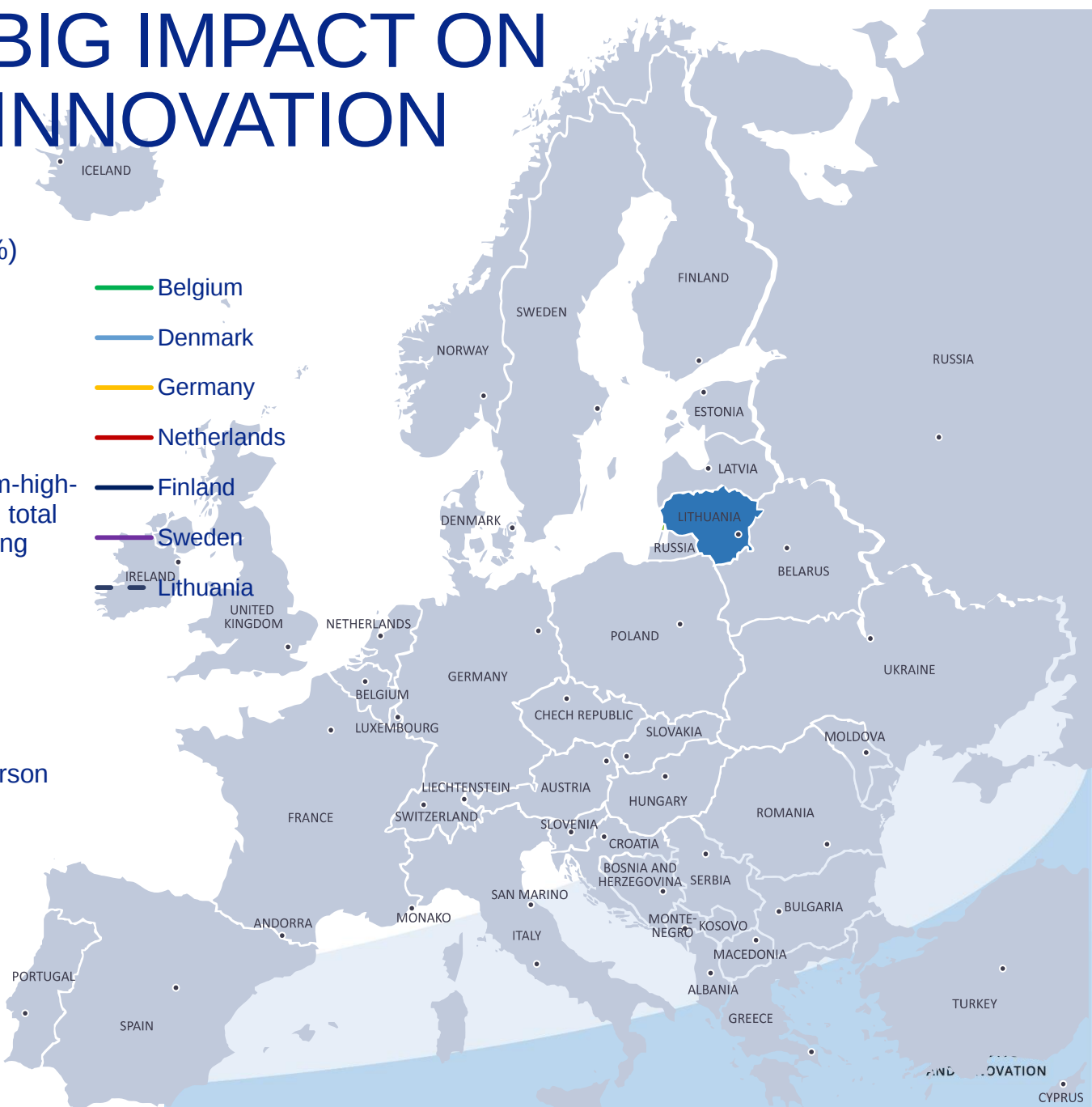
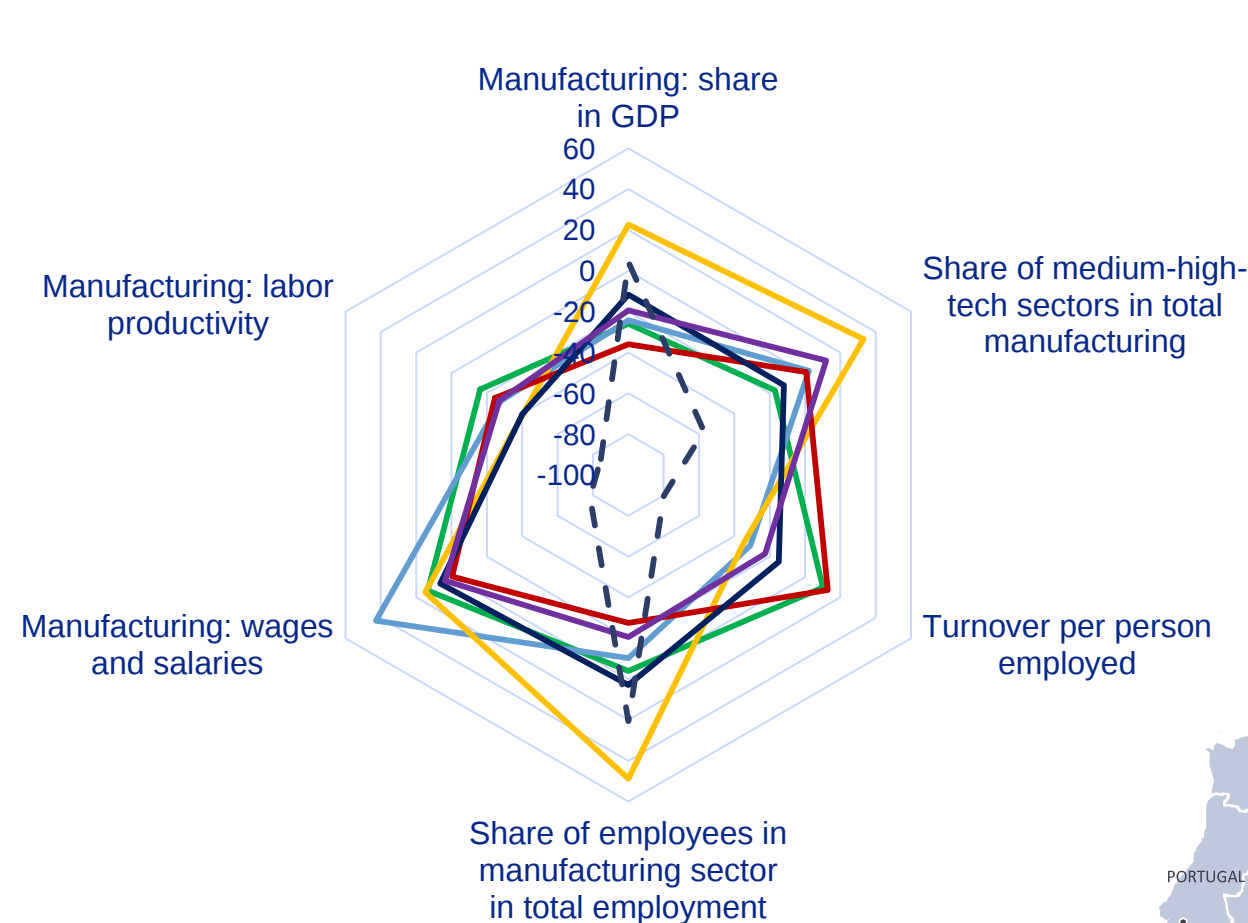
However, Lithuania still lags behind EU by productivity

Labour productivity per person employed and hour worked in 2017, EU28=100



MANUFACTURING HAS BIG IMPACT ON ECONOMY, BUT LACKS INNOVATION

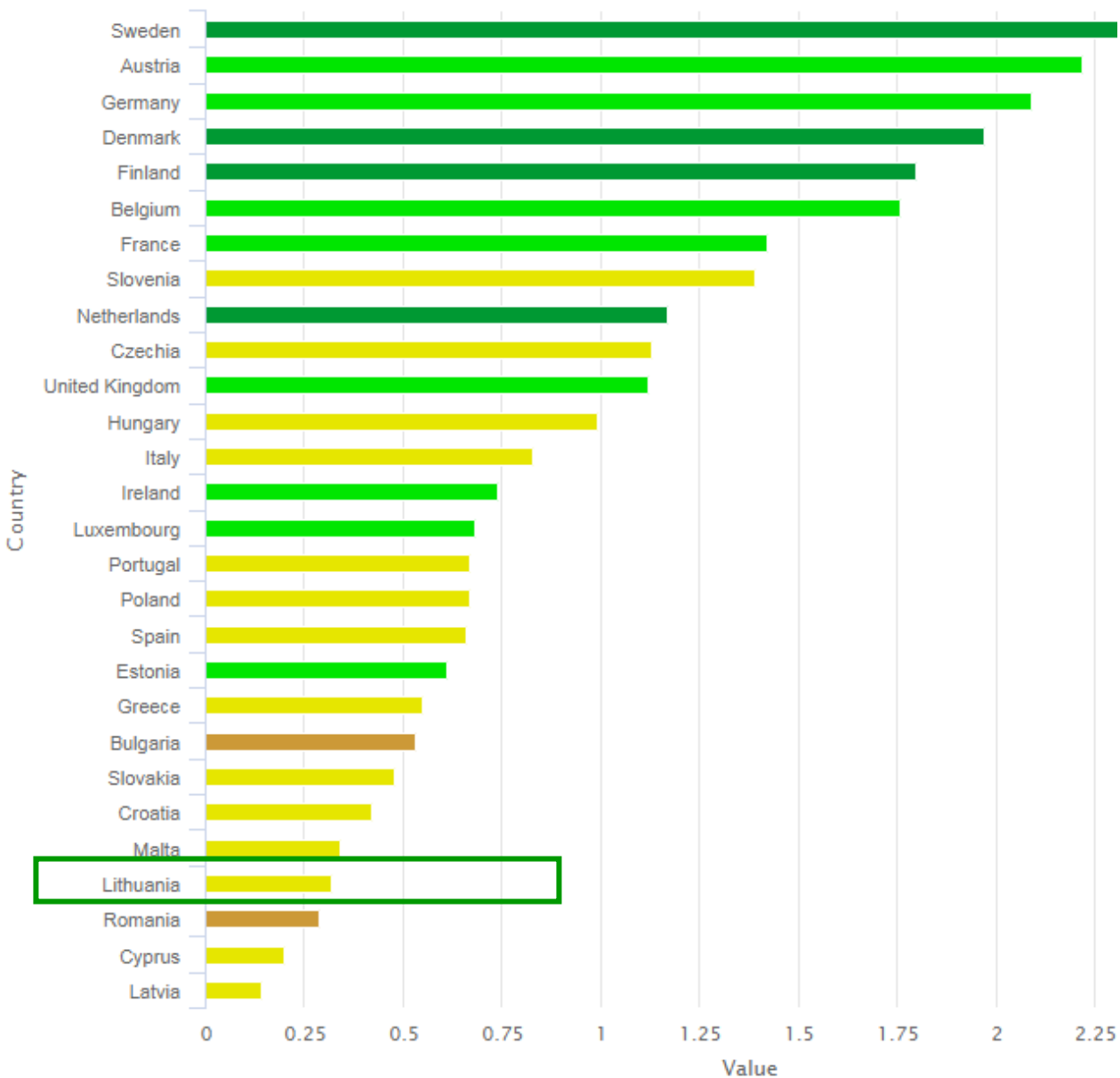
Summary of benchmark analysis (deviation from indicator average, %)



Source: Lithuanian Industry Digitization Roadmap 2019-2030

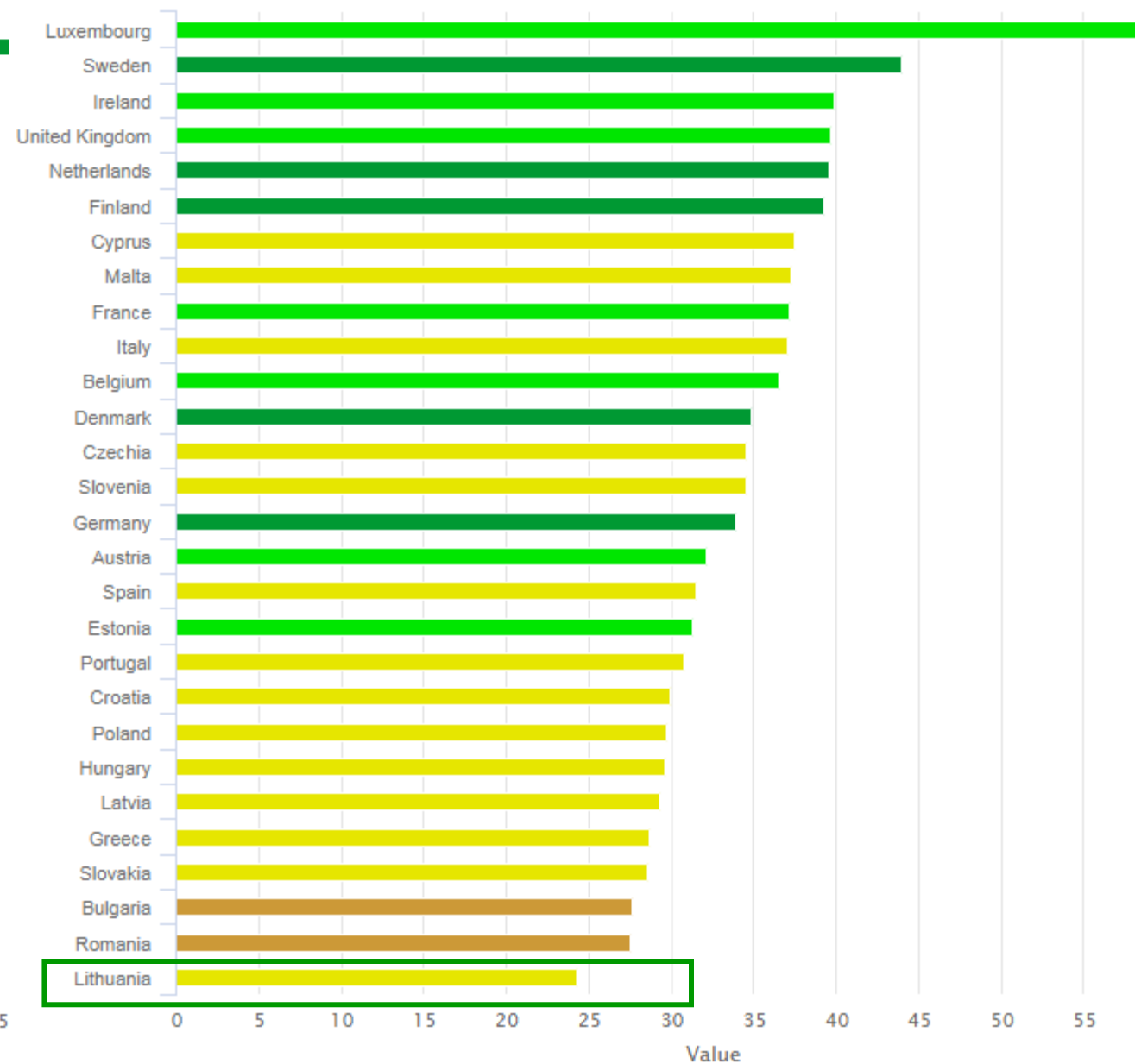
2.2.1 Business R&D expenditure

Source: European Innovation Scoreboard 2019

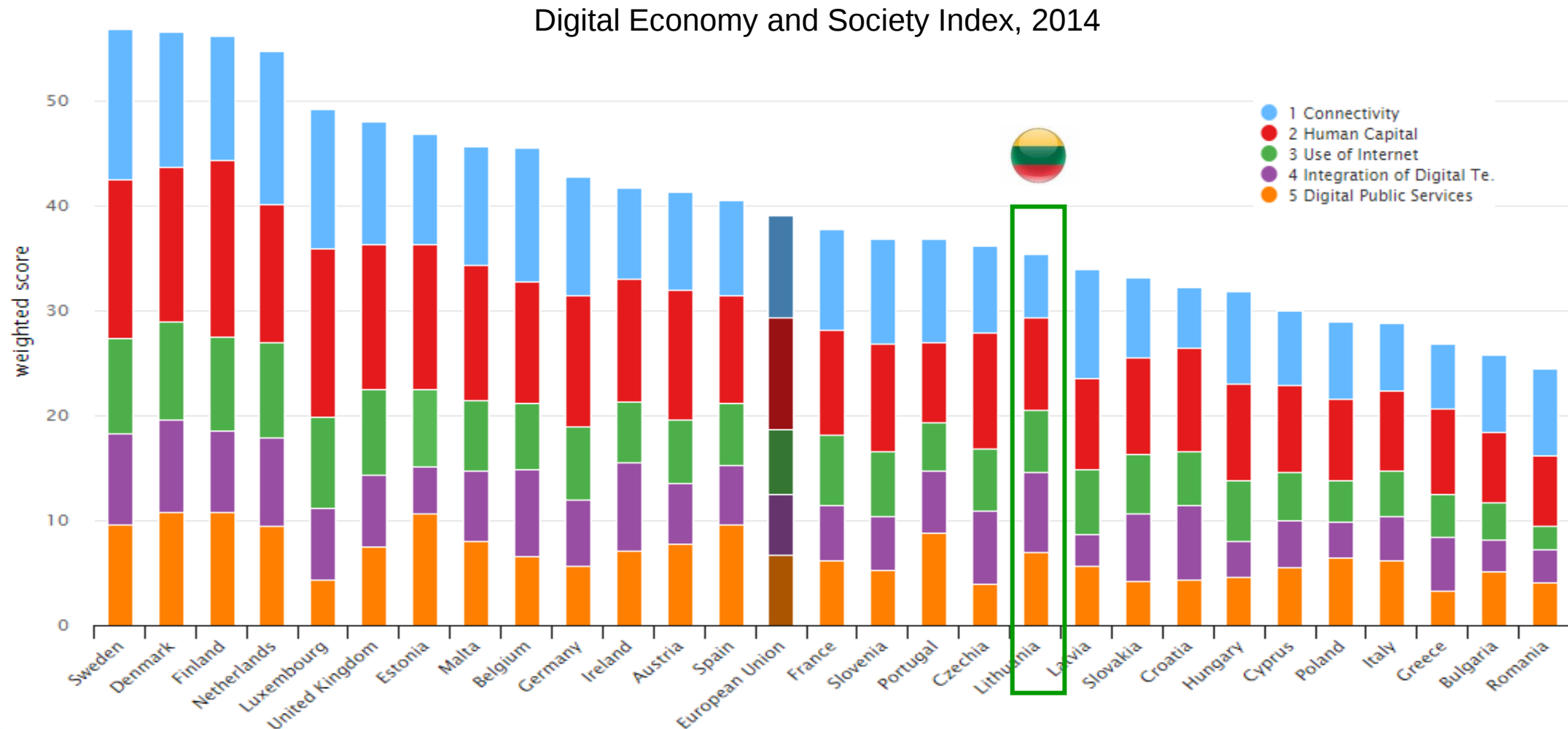


5.1.6 Share Knowledge-intensive services (%)

Source: European Innovation Scoreboard 2019



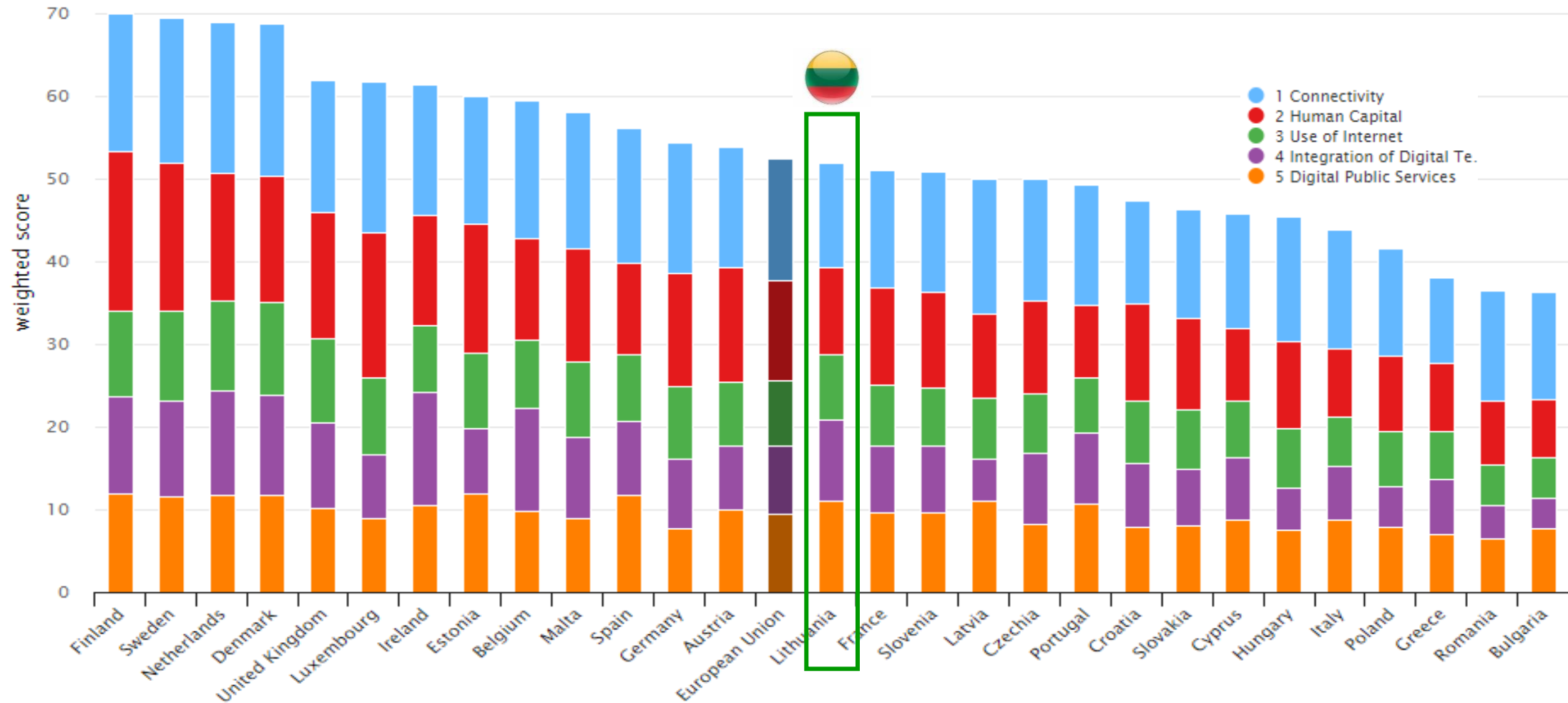
Lithuania has improved its digital score over 2014-2019



Source: European Commission, Digital Scoreboard

Lithuania has improved its digital score over 2014-2019

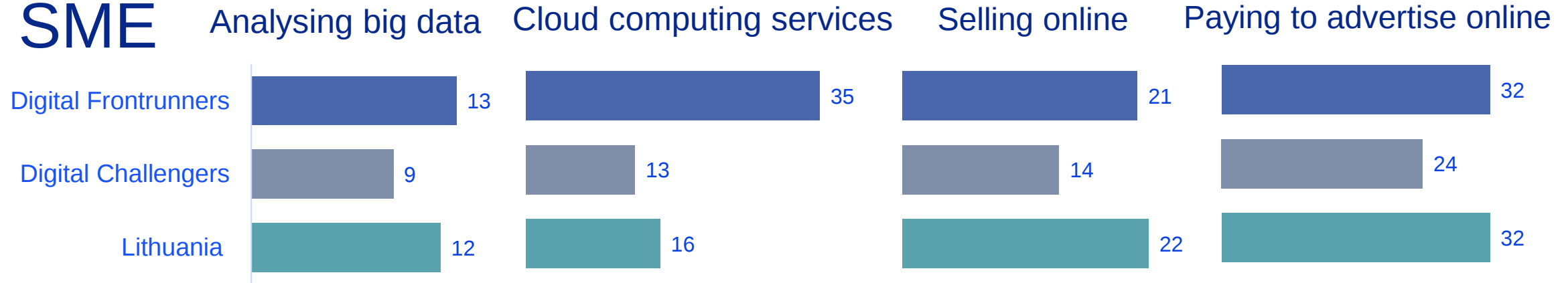
Digital Economy and Society Index, 2019



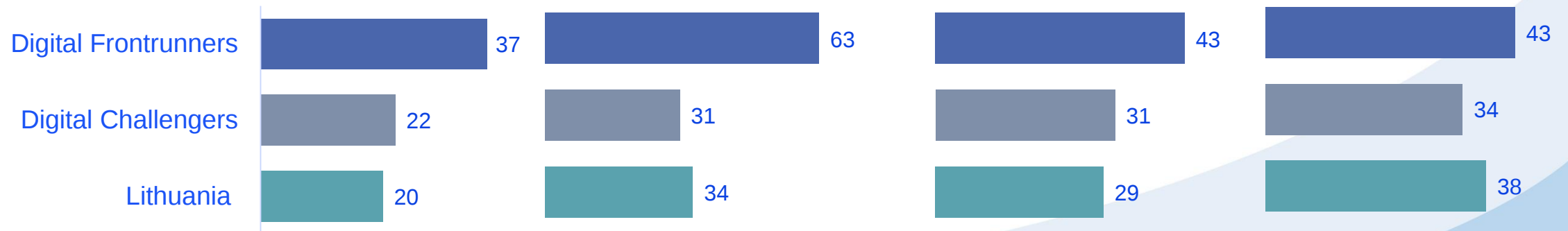
Source: European Commission, Digital Scoreboard

Lithuania is less advanced in enabling digital tools

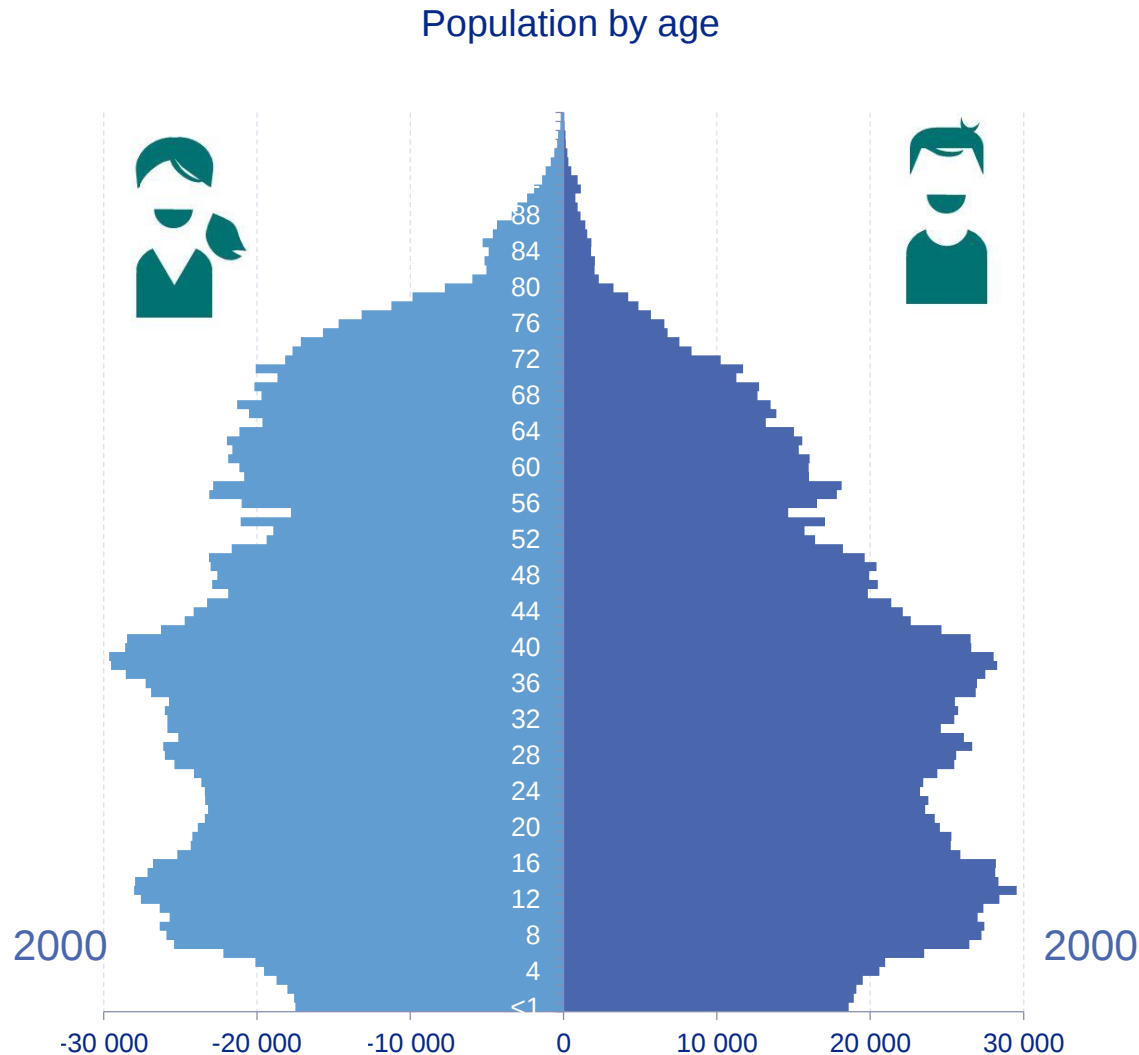
SME



LARGE



Worsening demographic situation urges for policy changes



- Population number in 2000

3 512 074

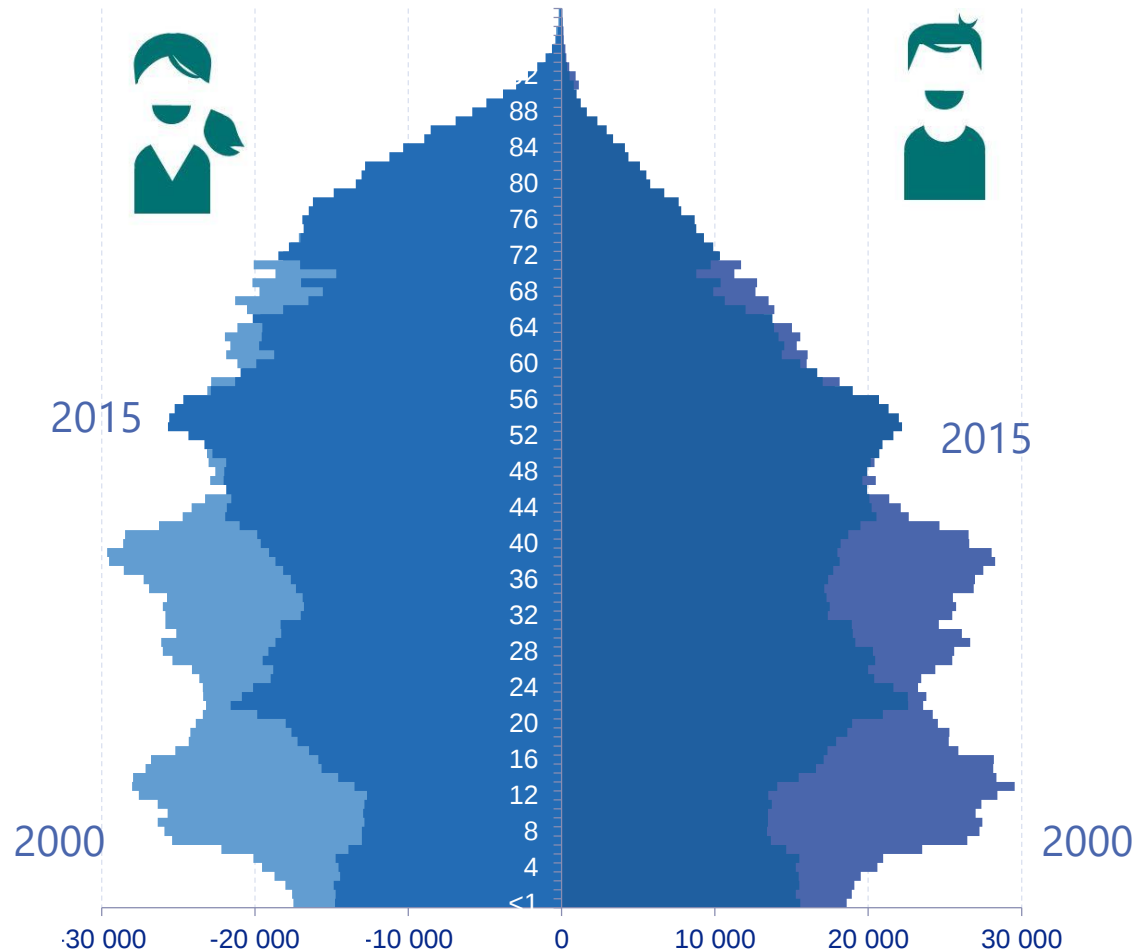
- Employed in 2000

2 296 995

or 65,4 percent

Worsening demographic situation urges for policy changes

Population by age



- Population number in 2015

2 921 262

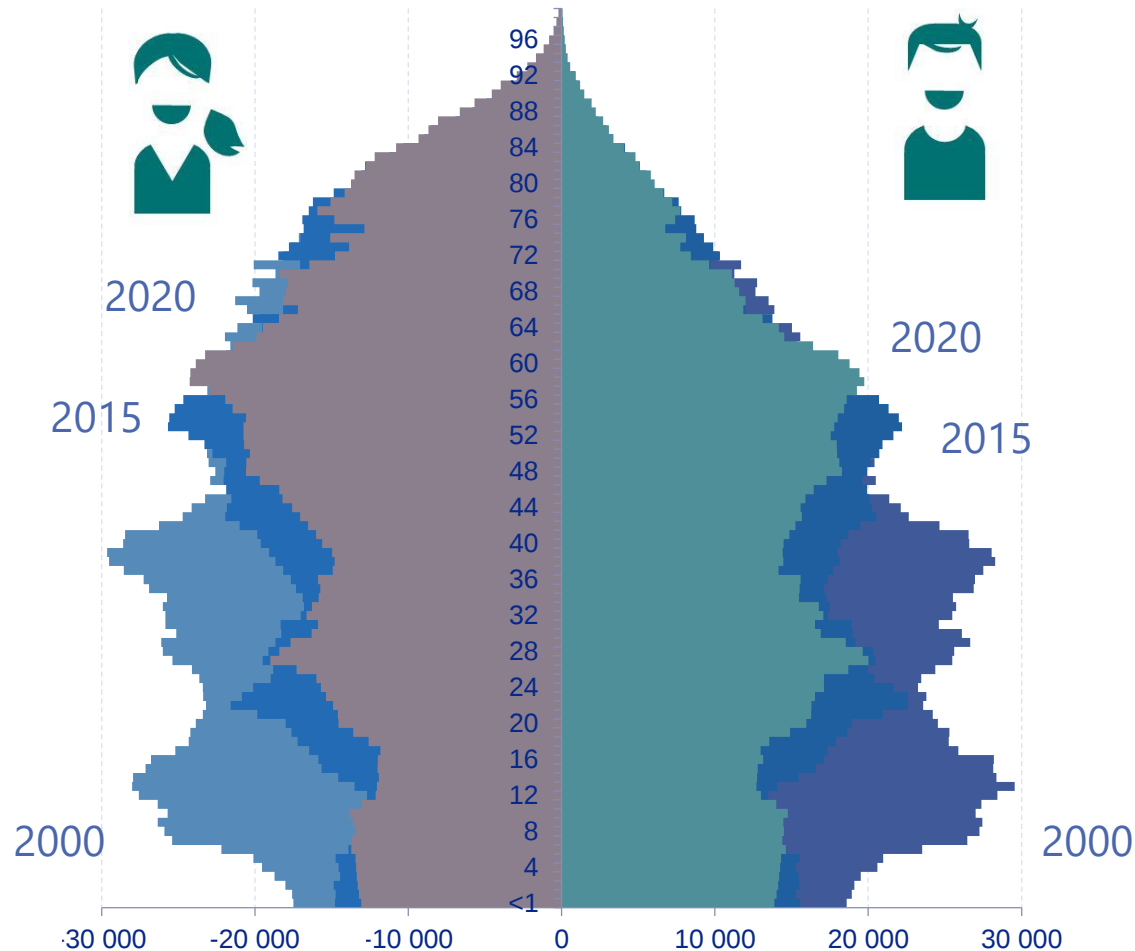
- Employed in 2015

1 950 322

Or 66,8 percent

Worsening demographic situation urges for policy changes

Population by age



Source: Eurostat, EIM

- Population number in 2020

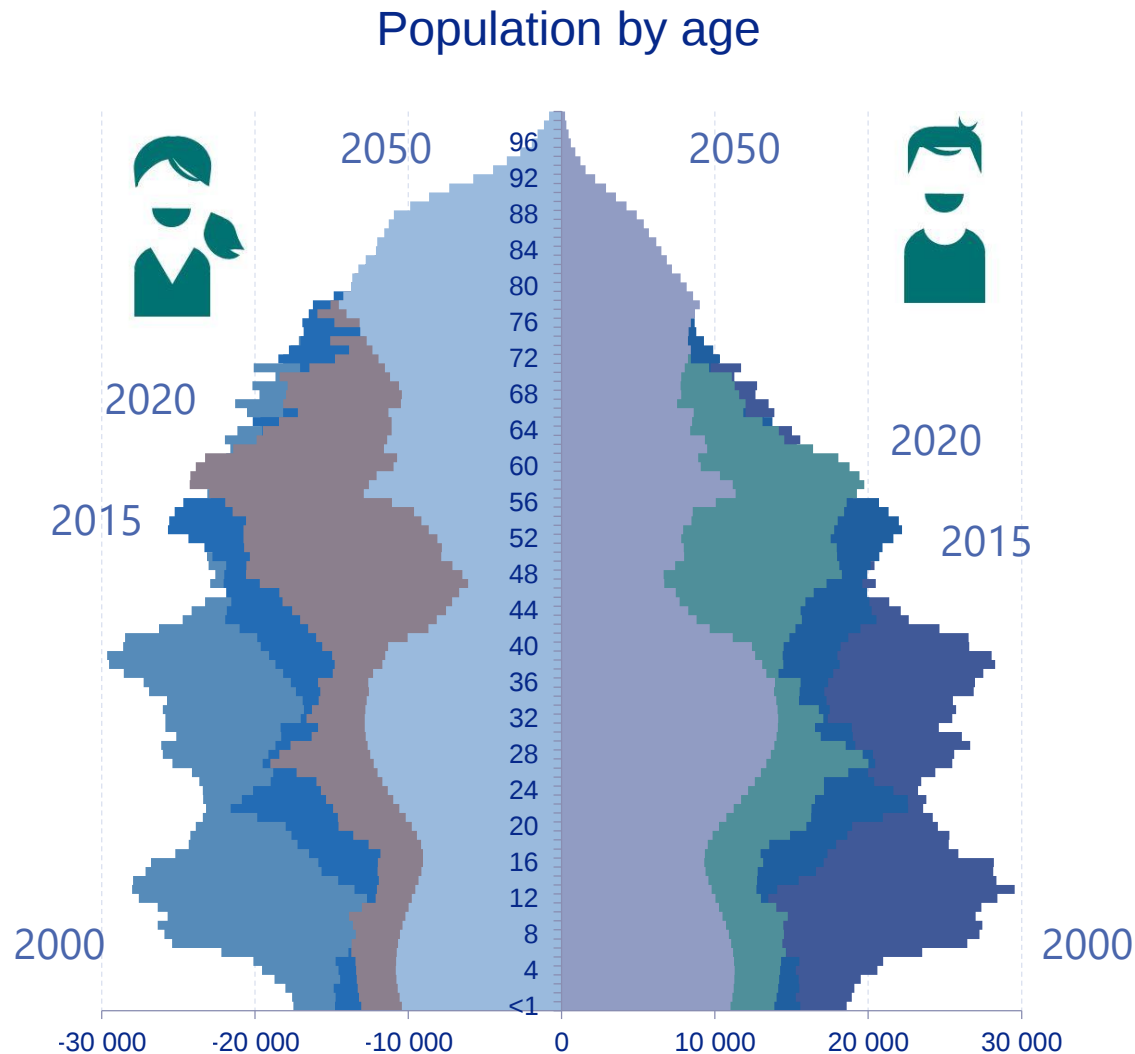
2 671 108

- Employed in 2020

1 724 428

Or 64,6 percent

Worsening demographic situation urges for policy changes



- Population number in 2050

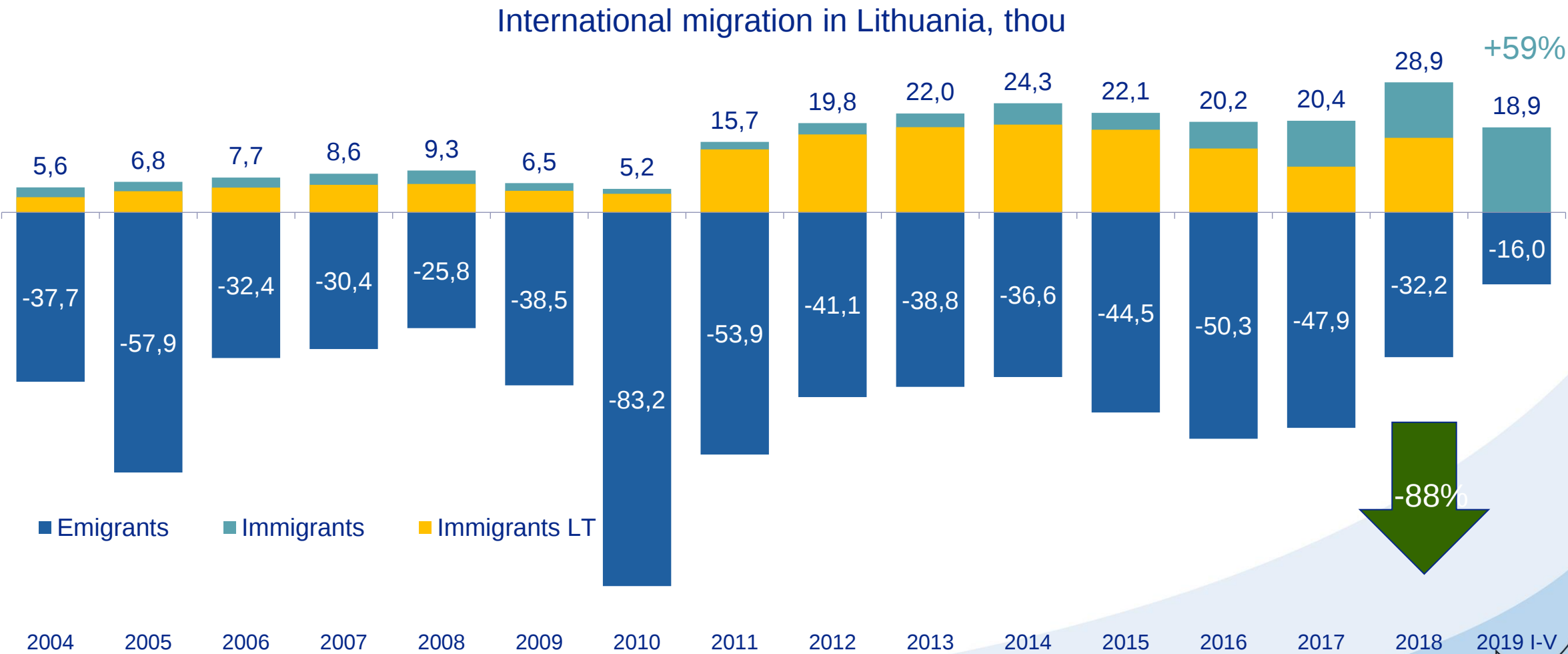
1 910 327

- Employed in 2050

1 050 480

or 55 percent

Recent international migration data is encouraging





**Higher
GDP
growth**



**Higher
Average
Wage**



**Higher
growth of
Exports**



**Increase in
the number of
innovative
companies**

THE INNOVATION REFORM



- Better chances to survive the Valley of Death
- Lithuania's leap in global and EU innovation indexes



STI SYSTEM REFORM: OUTCOMES

Unified STI policy:

- Adjusted strategic governance of STI area and policy coordination
- Clearly defined areas of responsibility for STI policy making
- Consolidated functions of STI policy implementation in one responsible agency
- Elected STI policy leader
- Common understanding of RDI activities
- New Law on Technology and Innovation
- Long term STI strategy
- Updated and optimized areas and priorities of S3

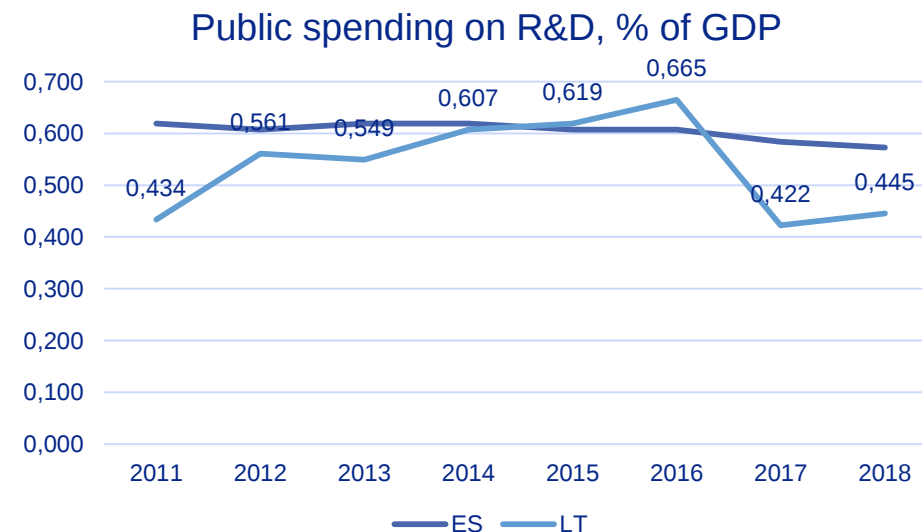
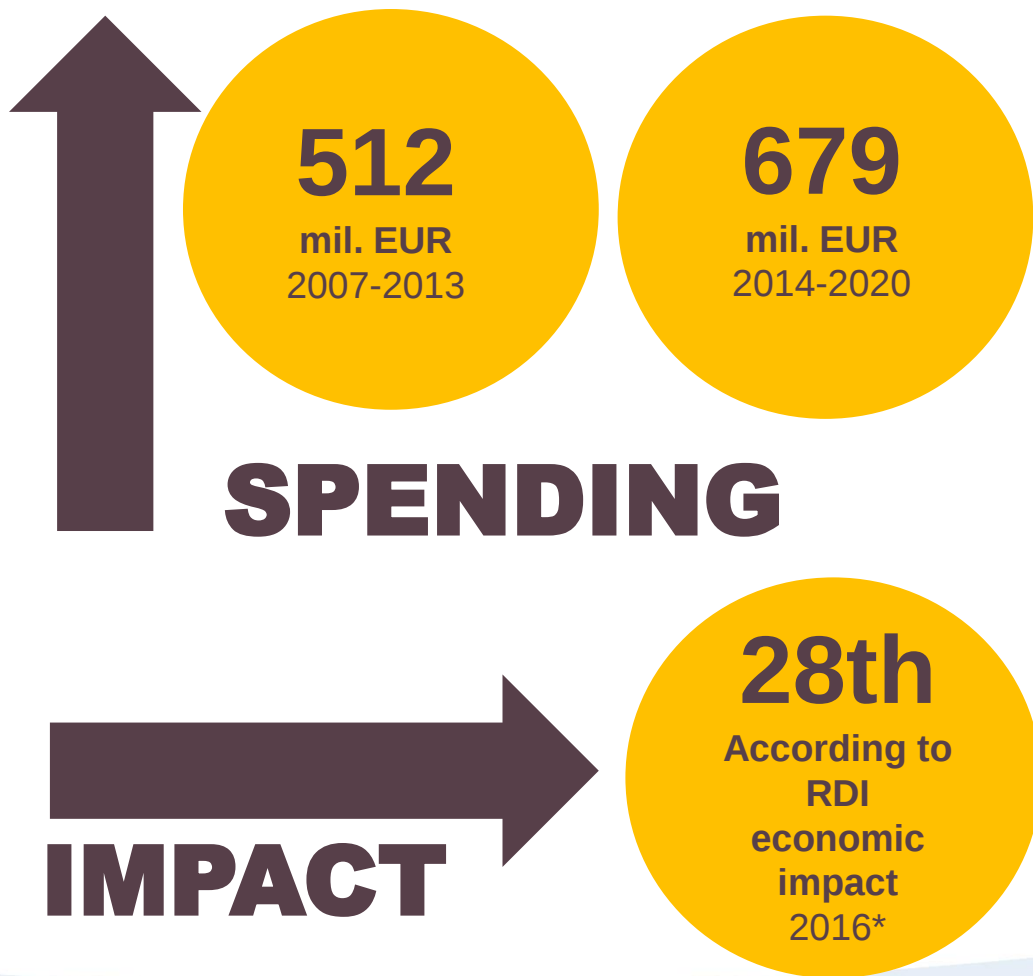
Increase of RDI oriented FDI:

- Attractive landscape and policy for more R&D oriented FDI
- Attracted top talent in RDI field
- More expertise and expert involvement in all stages of innovation
- Increase of breakthrough and disruptive innovations

Effective innovation support system:

- Improved financial motivation system for RDI activities
- Unified assessment and evaluation system of RDI activities
- More focus on experimental development and innovation

SPENDING VS IMPACT OF R&D ON INNOVATION



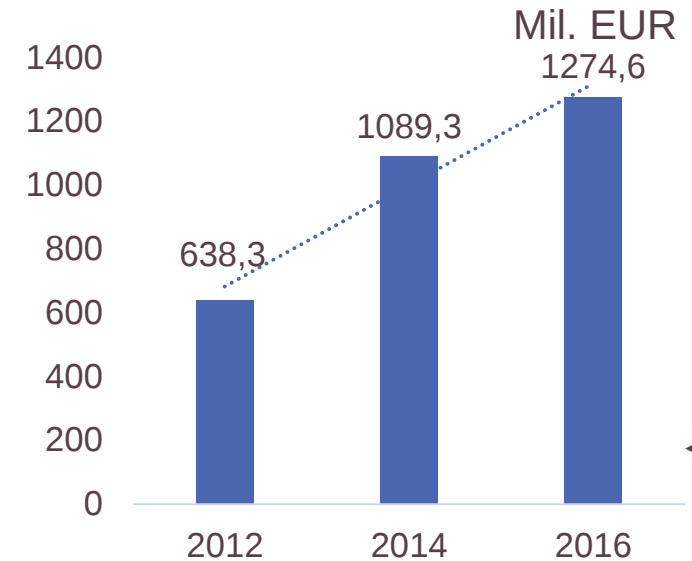
- Public spending on R&D in Lithuania is similar to the EU average
- However, by utilization of R&D spending, Lithuania is among the outsiders.

*Source: EU Innovation Scoreboard 2017

TURNOVER FROM NEW PRODUCTS

	2012	2014	2016
New to the company products	1.5	2.45	5.12
New to the market products	0.92	1.32	1.49
TOTAL, bil EUR	2.4	3.77	6.6

BUSINESS SPENDING ON INNOVATION



Income from the commercialization of new products, mil EUR (2016)



[VALUE]

Higher education & public sector 5.5 mil EUR

Lithuanian companies 6.6 bil EUR

0

1000

2000

3000

4000

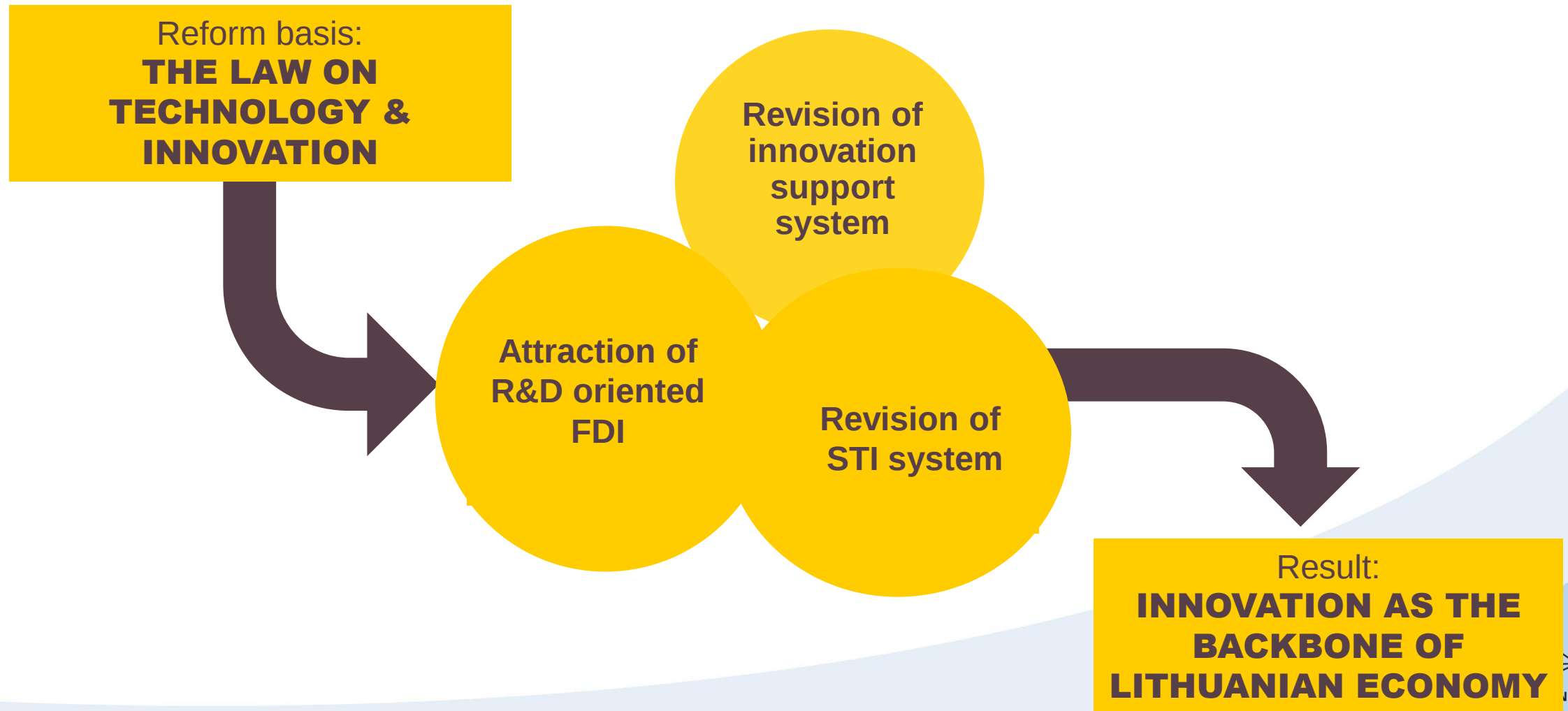
5000

6000

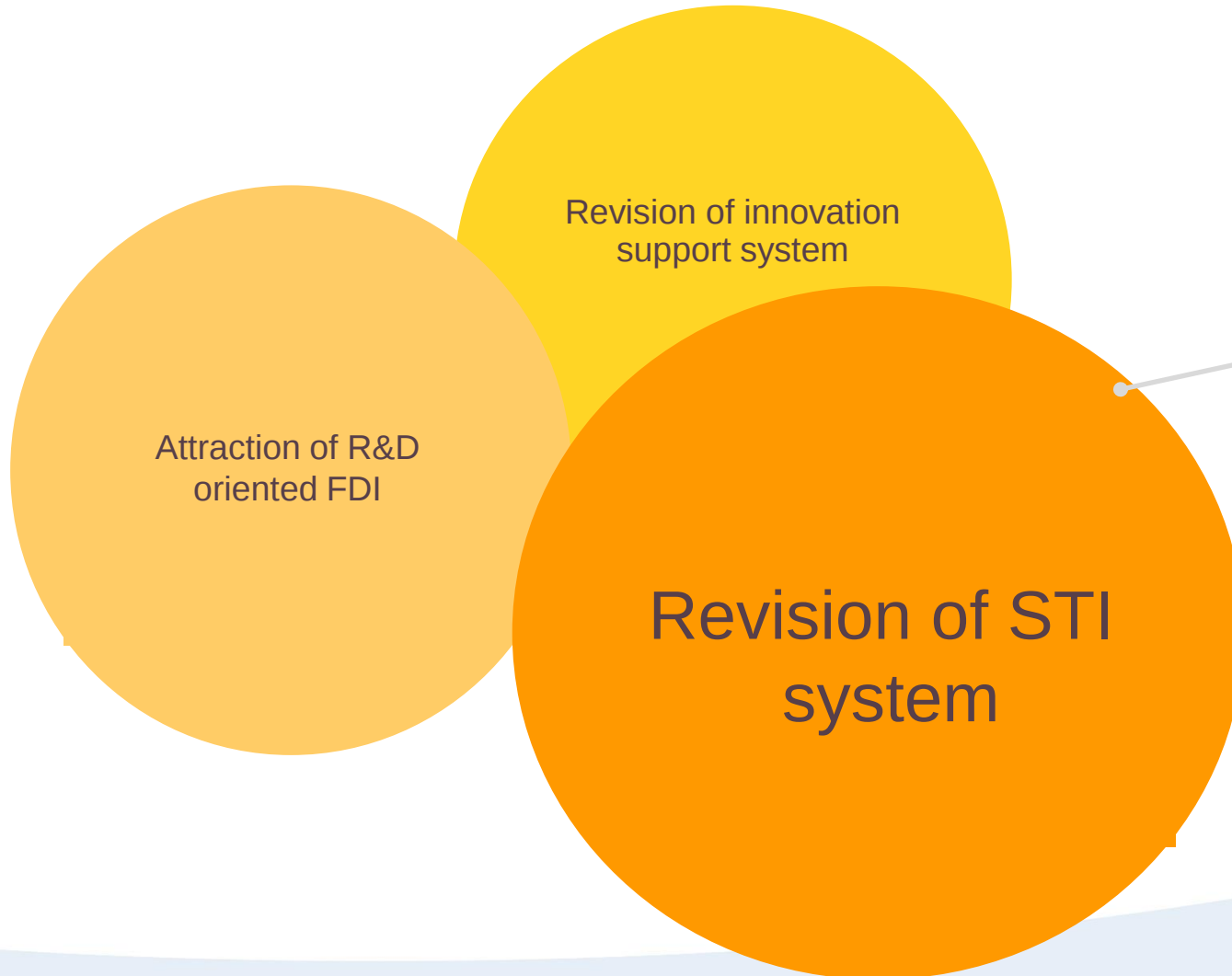
SHIFTING RDI PARADIGM



TOWARDS THE SMARTER ECONOMY

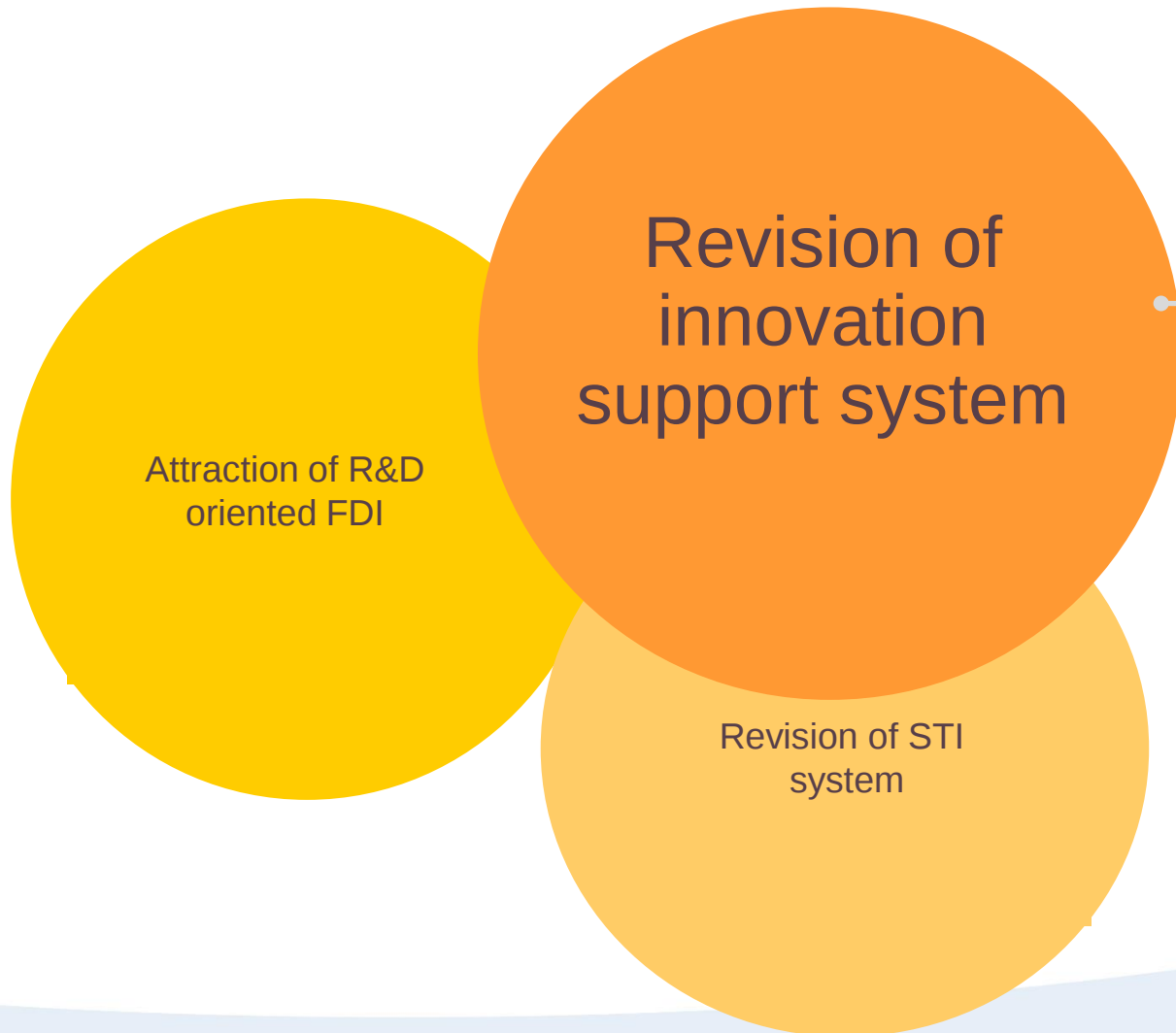


KEY 3 ELEMENTS OF INNOVATION REFORM



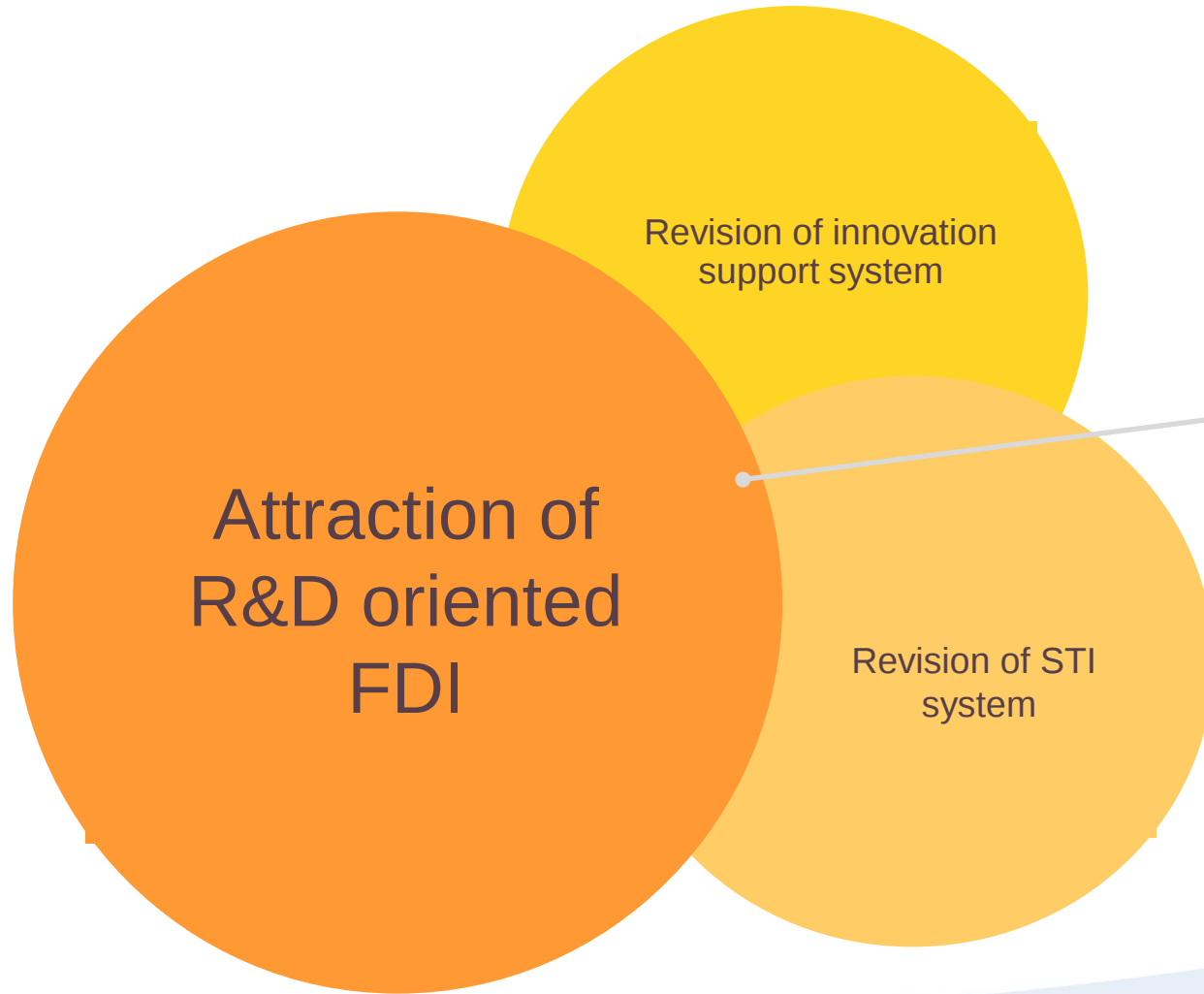
- One ministry in charge of technology & innovation policy
- One agency
- Update of S3 strategy

KEY 3 ELEMENTS OF INNOVATION REFORM



- Using EU SF to create innovative products/services
- Creating infrastructure necessary for experimental development
- Creating the framework for innovation development infrastructure
- Involving technology scouts
- Motivating scientists to cooperate with businesses
- Developing the framework of consulting services

KEY 3 ELEMENTS OF INNOVATION REFORM



- Attraction of R&D oriented FDI
- Participation of experts in the realization processes of innovations
- Talent attraction in RDI field

THE CORE OF THE REFORM



Financial support



Innovation Support Fund

THE LAW ON TECHNOLOGY AND INNOVATION



Clear concept of STI system



Embedded model of the cyclic innovation



Defined responsibilities and clear areas of governance



One Innovation Agency



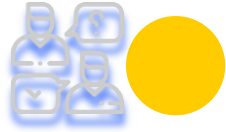
MINISTRY OF
THE ECONOMY
AND INNOVATION

ACHIEVEMENTS



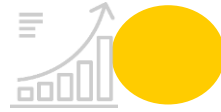
The Law on technology and innovation

- Clear leadership and responsibilities in the STI field
- Efficient innovation support



Empowered RDI Council

- Holistic attitude towards the formation and implementation of the STI policy
- Valuable expertise and experience



Evaluation of the impact of EU VP1 priority

- Evidence-based analysis policy making
- Analysis of the impact of existing interventions
- Basis for an efficient and targeted preparation for the challenges of the new 2021–2027 financing period



Economic diplomacy map of RDI

- Evidence based analysis for international co-creation
- Strengths identified
- Lithuania's interests abroad
- Networking of Lithuanian embassies intensified



Update of S3

- Investment sustainability and continuity are ensured
- Effective project selection procedures
- Reducing the administrative burden

UPCOMING TO-DO LIST



Establishment of Innovation Support Fund

- Venture capital, loans and guarantees to innovative businesses
- Sustainable source for innovation support



One Innovation Agency

- Optimisation of the STI agencies network
- Strengthening strategic capacities
- Consolidation of the programmes and facilities



Improvements of the operating model of governmental research institutes

- Strengthening experimental development part in the innovation cycle
- Transfer knowledge to business
- Enhance demand for research and technology



Boosting of Innovative public procurement

- Demand-oriented innovation policy instrument
- Improvement of public service effectiveness and efficiency
- Support to start-ups and innovative business to launch and grow

Why one agency?



RDI system is fragmented, complicated and does not meet business needs

Recommendations: to consolidate institutions in order to more efficiently implement R&I policy



Research and Innovation Observatory (RIO) experts in assessing Lithuania's research and innovation system draw attention to **highly fragmented policy priorities** of the Lithuanian RDI system, strategic level programs, funding and low interinstitutional cooperation. Experts emphasize the **need to consolidate the efforts and resources of state institutions to achieve their purposeful use for the implementation of R&I policy.**

Organisation for Economic Co-operation and Development (OECD) also highlights the fragmentation and lack of coordination of Lithuanian RDI policy. OECD experts recommend **reviewing and consolidating all strategic-level R&D programs, preparing and implementing institutional reform of RDI policy implementation, including consolidate agencies and their programs.** The experts propose to choose from two consolidation principles: (1) Aggregate the agencies according to the similarities and complementarity of the existing functions, or (2) Aggregate the agencies according to the similarities and complementarity of target groups of beneficiaries.



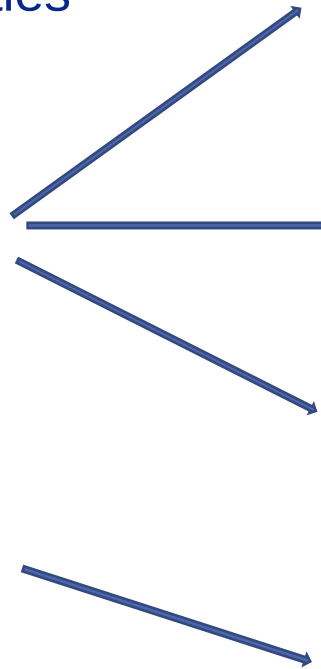
IMF discussions with Lithuania under Article IV of the Agreement states that there are many institutions in Lithuania with advisory and implementing functions and subordinate to the Government, the Seimas, the Ministry of Finance, the Ministry of Education and Science and the Ministry of Economy. The report points out that there is a **lack of effective coordination between the institutions, which increases their maintenance costs and makes it difficult to use the entire STI system.** IMF experts **offer to merge all institutions that are dedicated to promoting innovation to a single institution,** and the institutions responsible for the implementation of studies and fundamental research policies – to another one.

EC recommendations on the 2019 National Reform Programme, Stability Programme: 3. Focus **investment-related economic policy on innovation**, energy and resource efficiency, sustainable transport and energy interconnections, taking into account regional disparities. Stimulate productivity growth by improving the efficiency of public investment. **Develop a coherent policy framework to support science-business cooperation and consolidate research and innovation implementing agencies**



Innovation agency: one stop-shop for business

The twin derivative is two entities



Customer Service , information and consultancy
Pro-active search for the new customers



Think tank, recommendations for policy-makers



Financial support administration

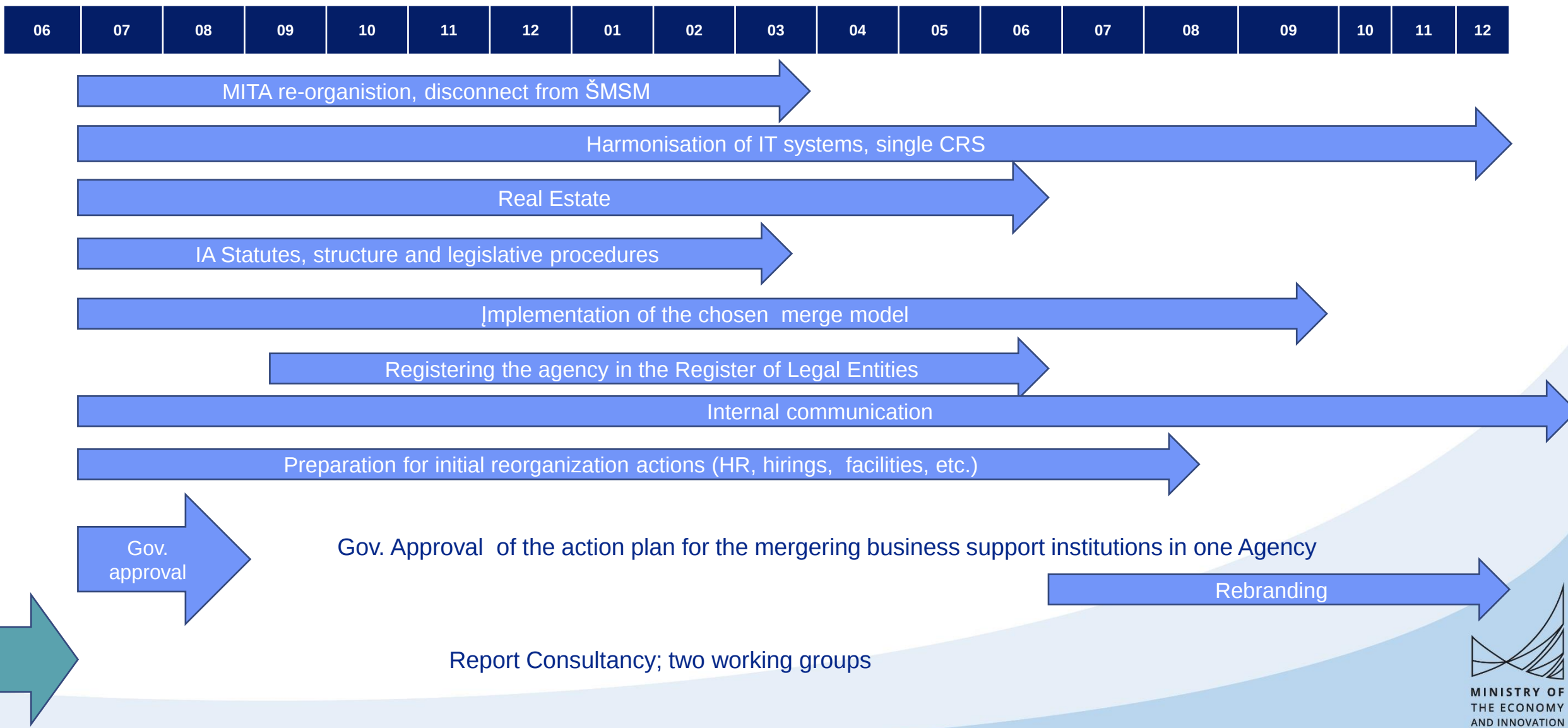


Financial instruments and funds

2019

2020

Action plan



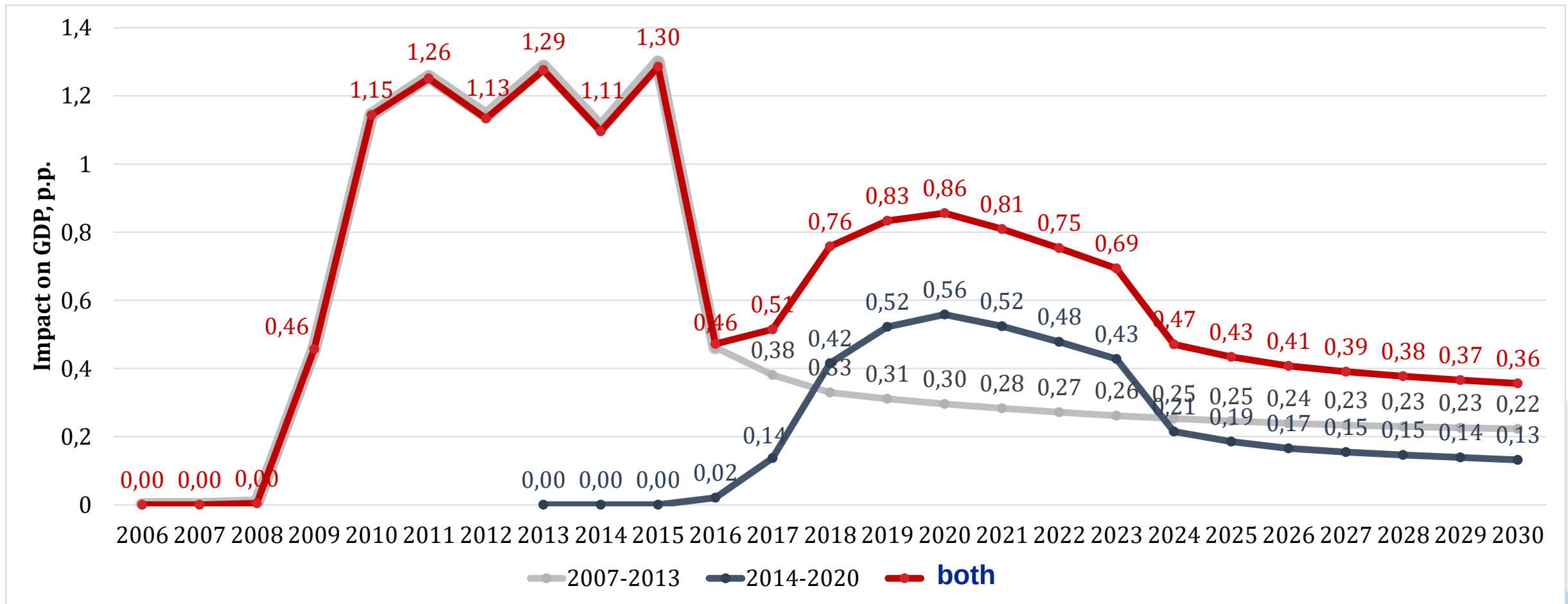
Background publications for 2021-2027 EU investments in Lithuania

- Country Report Lithuania 2019;
- OECD Economic Surveys - Lithuania 2018;
- National progress programme (project);
- Evaluation on Lithuanian economic sectors finance post 2020;
- Ongoing impact evaluation on 1 priority axis (RDI);
- Ongoing impact evaluation on 3 priority axis (business sector).

Partnership in investments planning process for 2021-2027

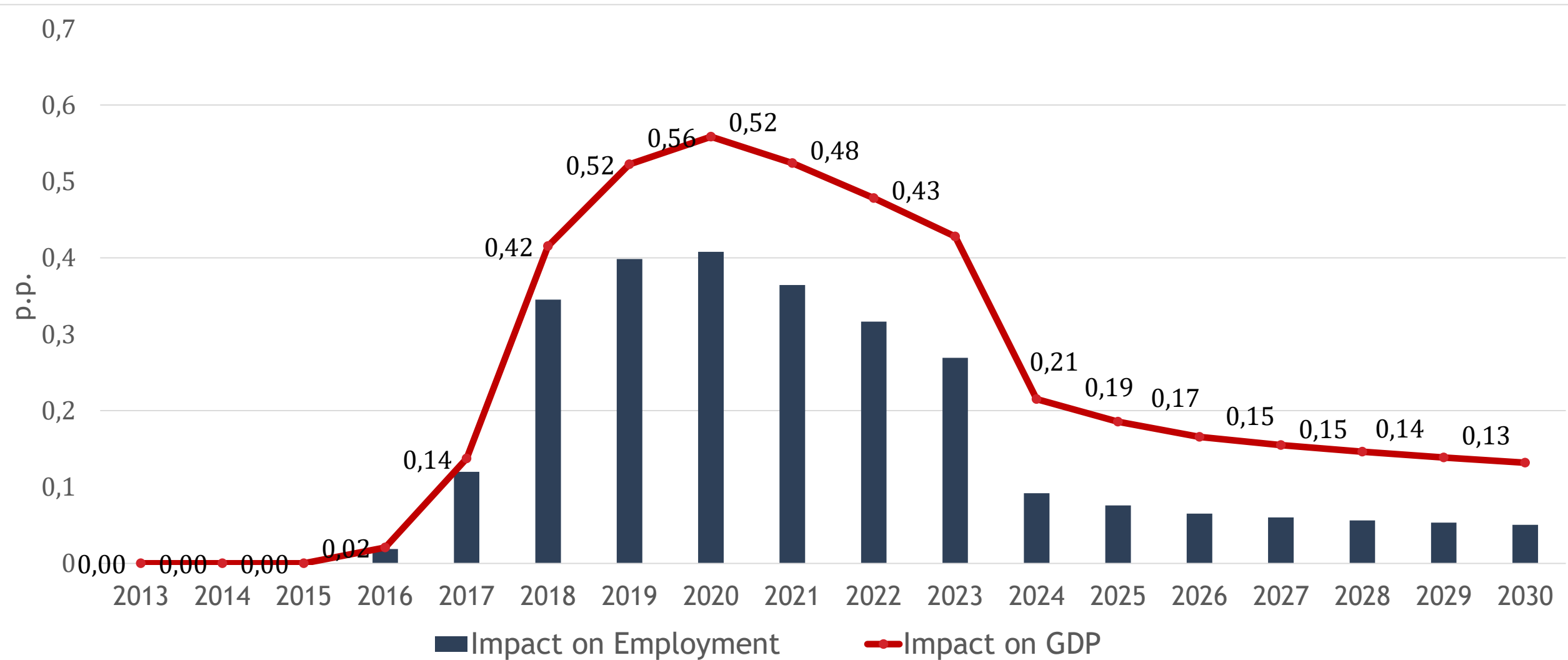
Objective	Data	Participants
1.1 Research and innovation, advanced technologies	09/05/2019	<i>Public institutions, business associations, etc.</i> 
1.2 Digitisation	15/05/2019	
1.3 Growth and Competitiveness of SMEs	04/04/2019	
1.4 Skills for Smart Specialisation, Industrial Transition and Entrepreneurship	09/05/2019	

Annual increase in GDP, compared to the scenario without the EU investments



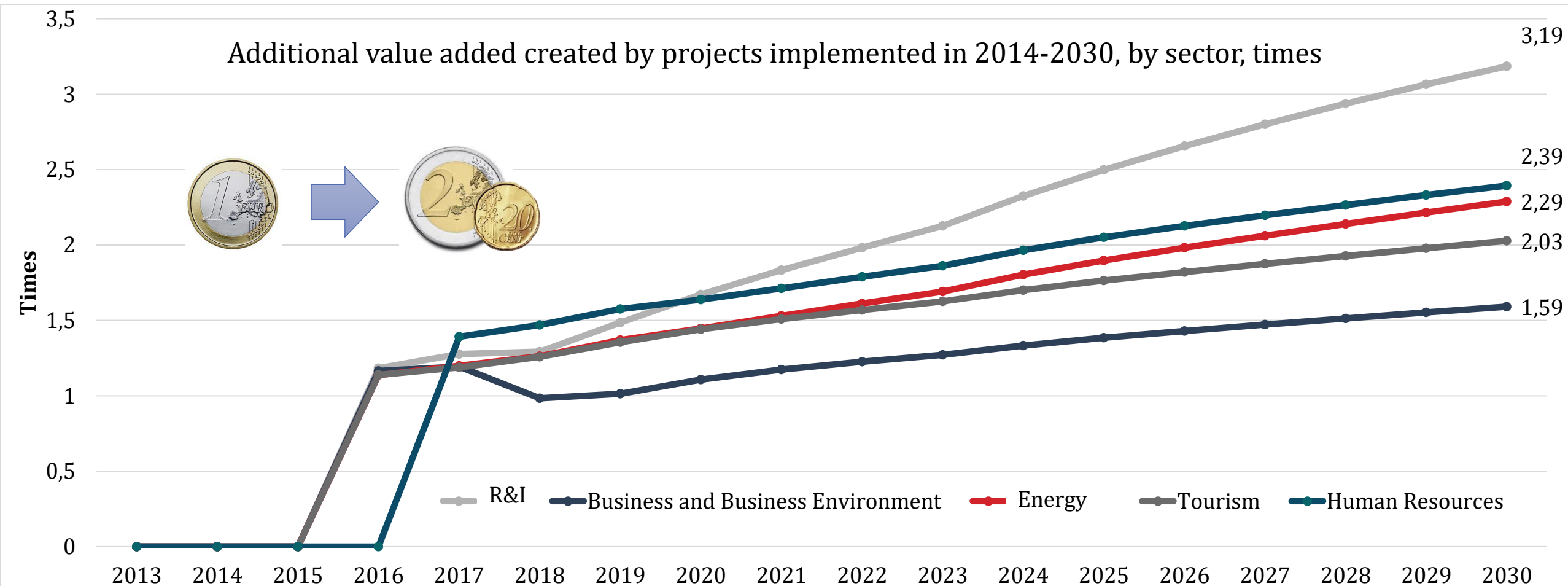
HERLIT macroeconomic model was the theoretical basis of the evaluation. In the national and EU practice of public policy analysis macroeconomic models are one of the most recognized instruments for the impact evaluation of the Programmes' investments. HERMIN macroeconomic modelling system is designed to analyse and evaluate medium and long-term impact of the state interventions. These models are used in evaluations commissioned by the European Commission and the European Parliament.

Model confirms 0,56 p.p. increase in GDP and 5,9 thousand additional jobs created due to EU investments in 2020



A Smarter LITHUANIA – Innovative and Smart Economic Transformation

Return on investment: on average additional value added created by projects exceeds the costs of these projects by 2.2 times, with highest economic benefit from the R&I



Experience from 2014-2020: PRIORITY AXIS 1. STRENGTHENING RESEARCH AND DEVELOPMENT AND INNOVATION

PROBLEMS

Low value-added-based structure of the Lithuanian economy

Export of Lithuanian knowledge-intensive products and services, employment in knowledge-intensive enterprises, economic impact of investments and other knowledge-intensity indicators - behind the EU average

Non-active business-science cooperation

Low number of innovative firms

Low private R&I investment

Supported activities:

SOLUTIONS

1. Financing of corporate R&I activities

2. Attraction of FDIs

3. Building and development of networks, supporting activities of R&I partnerships

4. Strengthening of the availability and quality of innovation support services

5. Explaining innovations to SME (LIC project continuance)

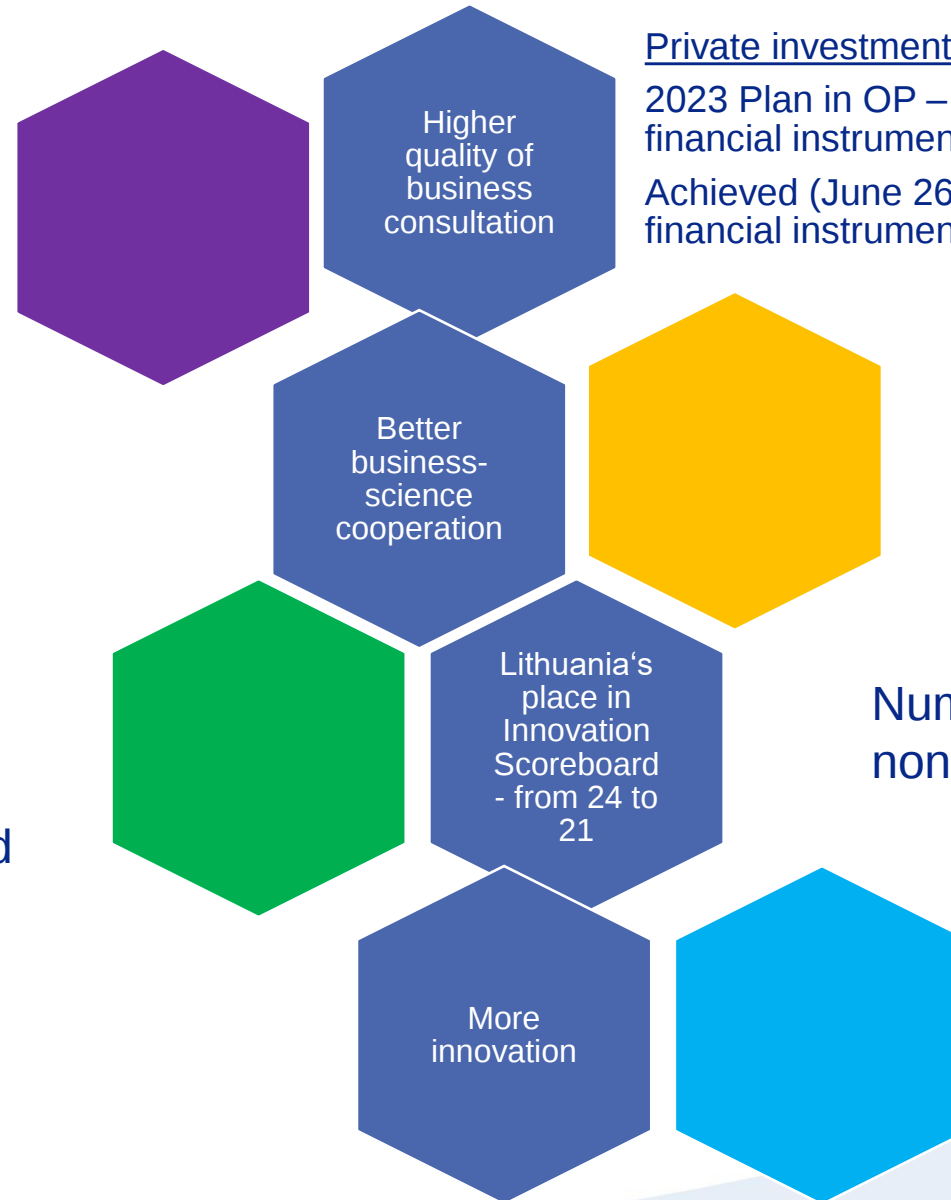
6. Promotion of the demand for innovation

Achieved results in 2014-2020 in R&I area

Number of enterprises receiving
grants – 671

Number of enterprises
supported to introduce new to
the market products – 262

Number of enterprises supported
to introduce new to the firm
products - 47



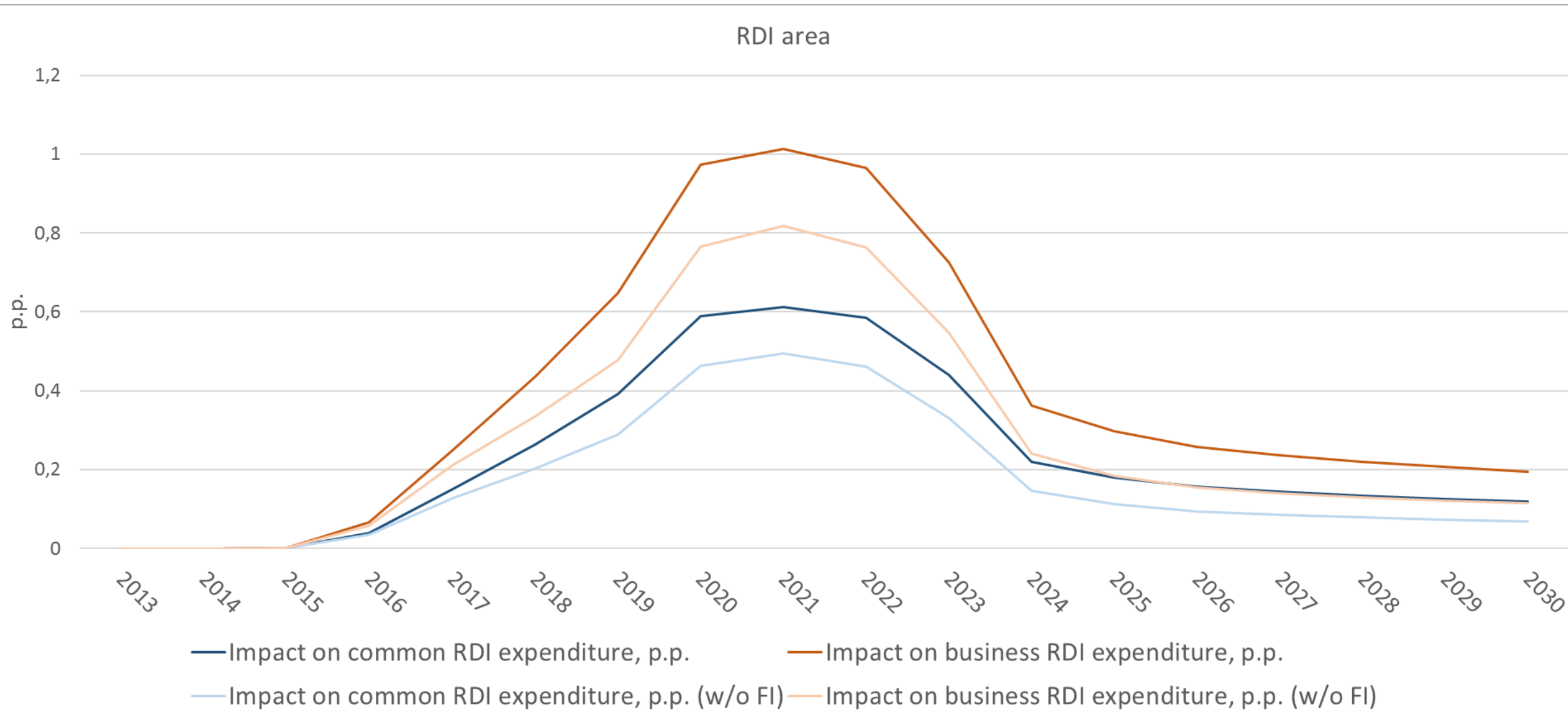
Private investments matching public support:

2023 Plan in OP – EUR 175 million, of which financial instruments – EUR 1,7 million;

Achieved (June 26th) – EUR 39 million, of which financial instruments – EUR 255 thousand

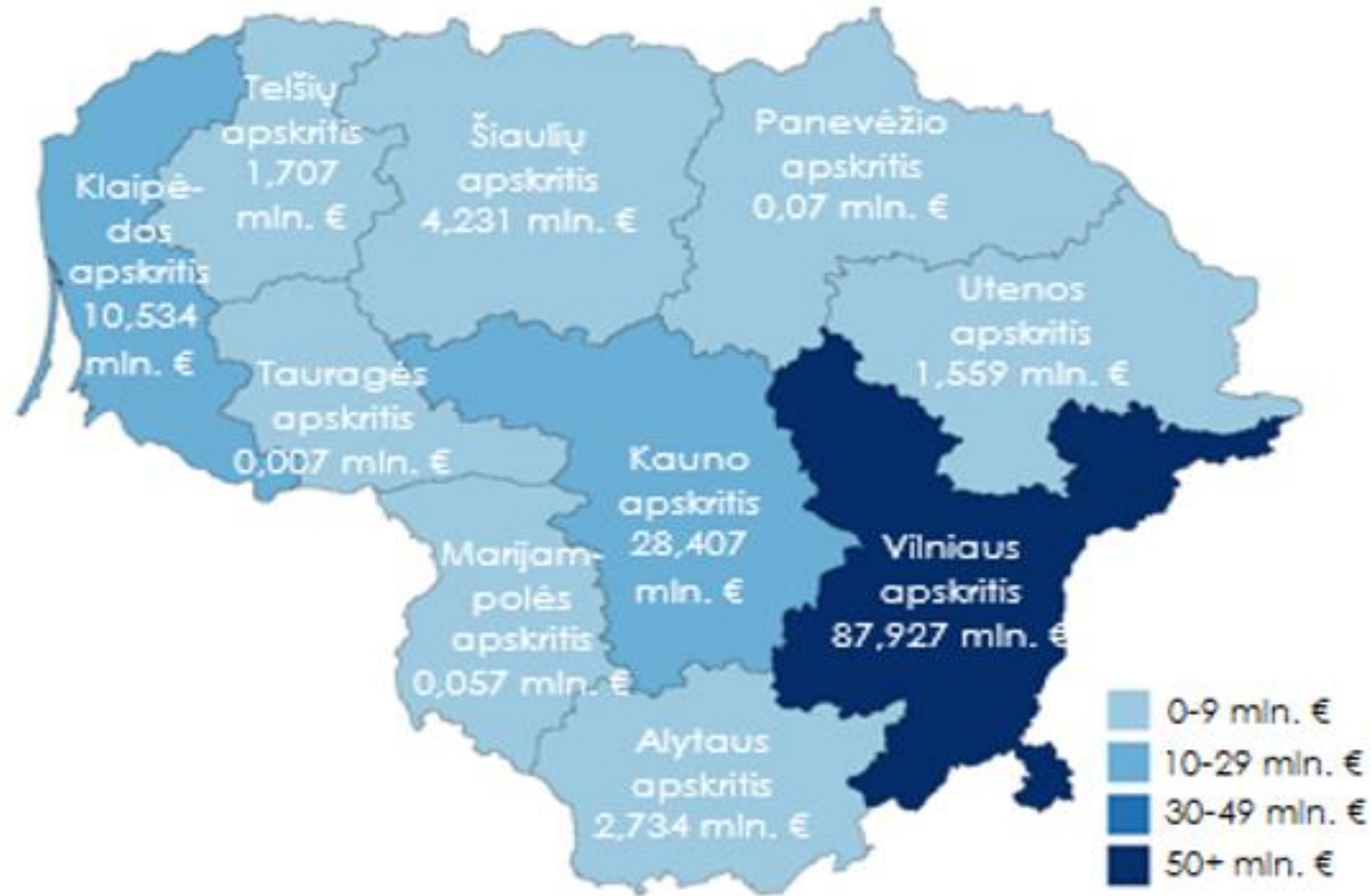
Number of enterprises receiving
non-financial support (FI) - 622

Annual increase in R&I, percentage points



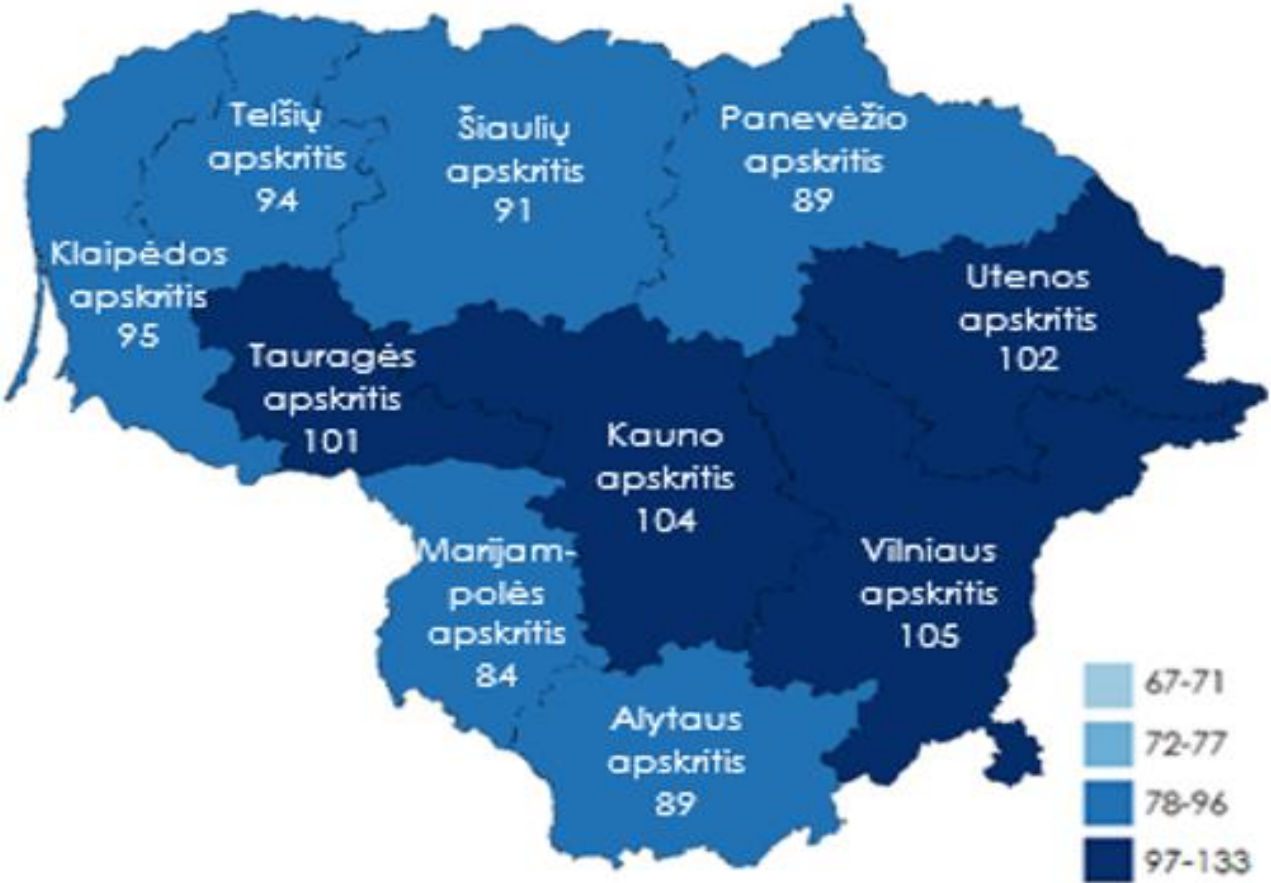
Lithuania has higher potential in the capital and larger cities, while other regions are lagging behind

Committed investments in 2014-2020 of priority axis 1 (R&I), as of December 2018.



Innovative firms are concentrated in four regions, however innovators in R&I area are mainly located in Vilnius

Index of Lithuanian innovative firms, LT average = 100



Innovative firms indicators, by region

	Capital region	Central and Western Lithuania
Business sector employees involved in R&D (2017) - individuals	3 385	2 190
Expenditure on R&D in the business sector (2016) - million EUR	80 378	34 182
The share of innovating enterprises compared to all enterprises (2016) - (%)	50	44,7
Proportion of employees in innovative enterprises compared to employees of all enterprises (2016) - (percent)	72	66,1
Share of turnover of innovative enterprises compared to total turnover of enterprises (2016) - (%)	78,9	75,6

Current problems to be tackled

- ❑ The economy's capacity to innovate and absorb R&I is limited. Innovating firms in Lithuania are relatively small in size;
- ❑ Cooperation between businesses and universities or research centres remains scarce;
- ❑ Investment in R&I is below the EU average;
- ❑ Low business demand for research and innovation is mainly predetermined by the structure of the economy, which mostly consists of lower value added industry and services;
- ❑ Belated reform of the innovation policy – started only in 2018

Proposals and recommendations

MOST SUCCESSFUL – TO CONTINUE

According to Impact Evaluation of the 1 Priority Axis (Visionary Analytics, 2019), most successful and popular activities were:

- Corporated R&I activities
- Activities promoting demand for innovation.

TO BE IMPROVED

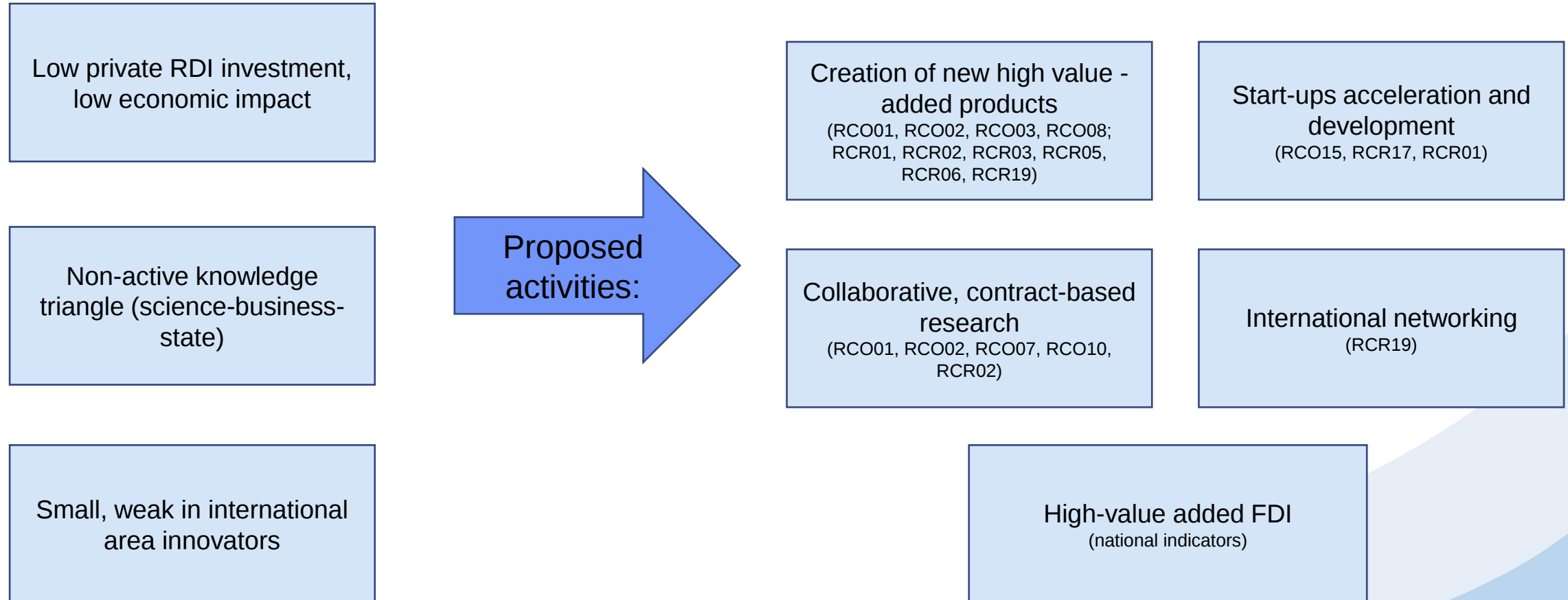
Moreover, all activities could be improved by

- Creating more synergy between measures, less fragmentation;
- Scaling-up, as massives measures lead to more efficiency;
- more attention for new innovators;
- more attention for innovation support services;
- developing forms of cooperation.

All proposals for 1.1 objective activities in 2021-2027 were prepared according provisions of Country Report Lithuania 2019 Annex D, OECD survey 2018, National progress programme (project), 2014-2020 projects experience and Impact Evaluation recommendations

2021-2027 investments

1.1. objective „Enhance research and innovation capacities and the uptake of advanced technologies“





Digitisation for Citizens, Companies and Governments

Experience from 2014-2020:

PRIORITY AXIS 2. PROMOTING INFORMATION SOCIETY

PROBLEMS

Unequal coverage of hi-speed broadband among the regions

Low security of the information infrastructure and resources

Small share of enterprises use public sector information for the development of new commercial digital products and services

Low accessibility and quality of public and administrative services

Supported activities:

SOLUTIONS

1. Increasing the availability and use of broadband electronic communication networks and the provision of services

2. Increasing the efficiency of the protection of state information infrastructure and resources

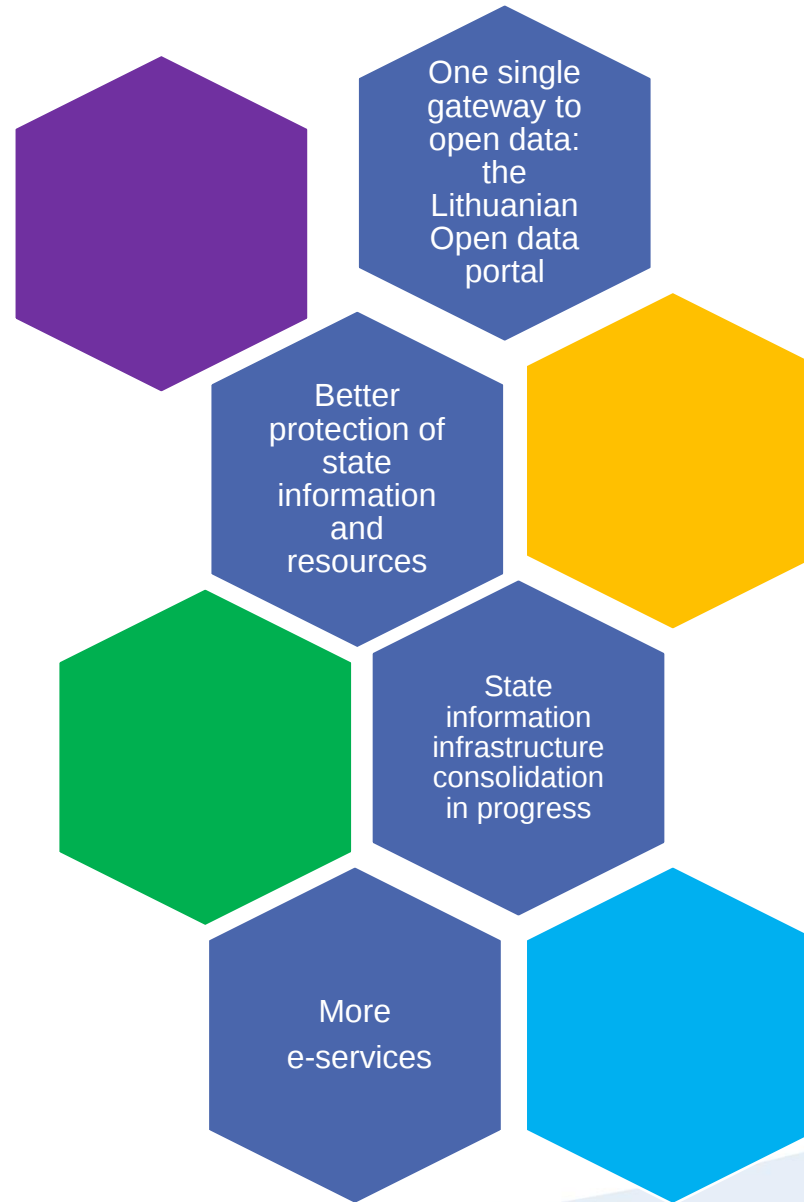
3. Increasing the reuse of public sector information for business and public needs

4. Increasing the demand for ICT among the population

5. Increasing the accessibility and quality of public and administrative services

Achieved results in 2014-2020 in information society

50,18 %
population using
public e-services



Created more digital services
(e.g.: E-invoice, E-waybill,
applied accounting system,
smart cash registers and etc.)

**Population usage of internet up to
78 percent (in 2013 - 65 proc.)**

Current problems to be tackled

- ❑ Slow development of digital economy;
- ❑ Very low share of open data compared to EU28, low availability and insufficient reuse;
- ❑ Digital divide between rural, older, disabled and lower-income residents and educated, high-income, young residents in internet use: Only 55 % of people have basic digital skills (as opposed to 57 % in the EU as a whole), although Lithuania is one of the EU countries with the lowest proportion of adults with a low level of education (in 2017 only 12% Lithuanians have less than lower secondary education, against an EU average of 25%);
- ❑ Non-systemical view on Cyber Security.

All proposals for 1.2 objective activities in 2021-2027 were prepared according provisions of Country Report Lithuania 2019 Annex D, OECD survey 2018, National progress programme (project), Evaluation on Lithuanian economic sectors finance post 2020, 2014-2020 projects experience

Digital Economy and Society Index 2019: Lithuania overview

	LITHUANIA		EU average
	RANK	SCORE	SCORE
DESI 2019	14	52.0	52.5
DESI 2018	14	49.2	49.8
DESI 2017	18	44.6	46.9

ICT Infrastructure Optimization & Management Transformation



Aim of the Program: Optimization of ICT Infrastructure (policy, human resources, processes, technologies)



Budget: EUR 38.331.470



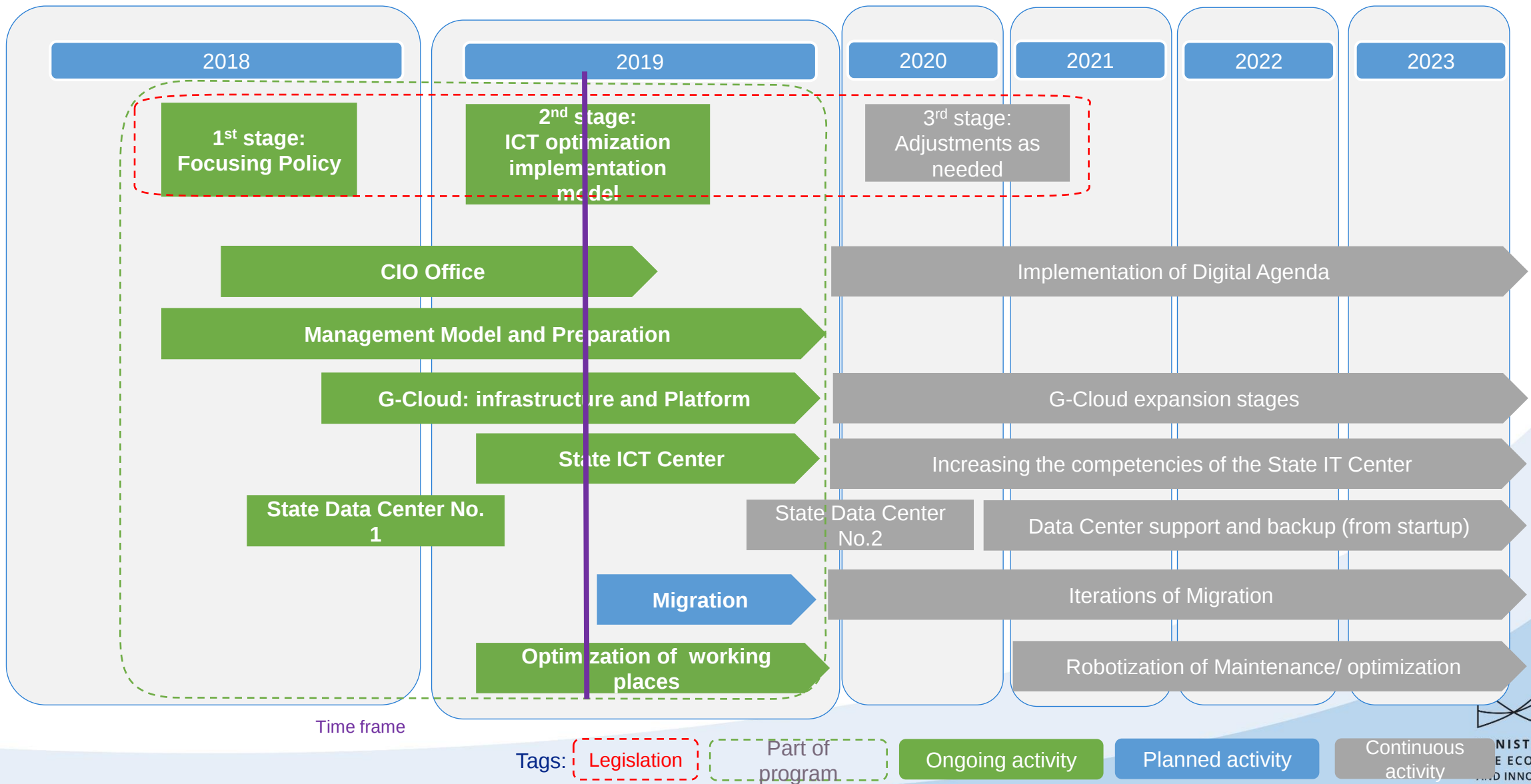
Term of the Program – 31.12.2023



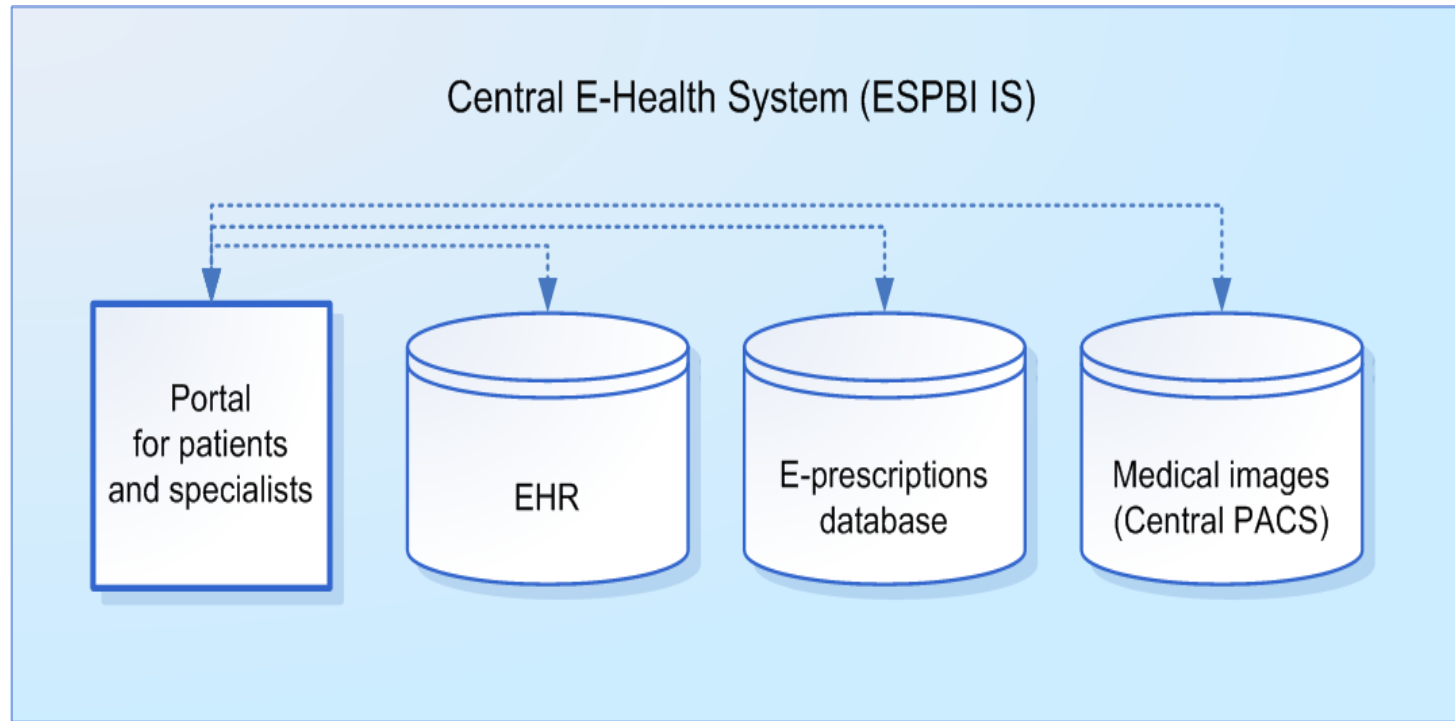
Added value:

1. Centralized, standardized and secure management of information resources
2. Focusing ICT policy on the new stage of digital state and economic development
3. Cost savings for hardware and licenses by 30%

Status of the Program



Central eHealth System (ESPBI IS)



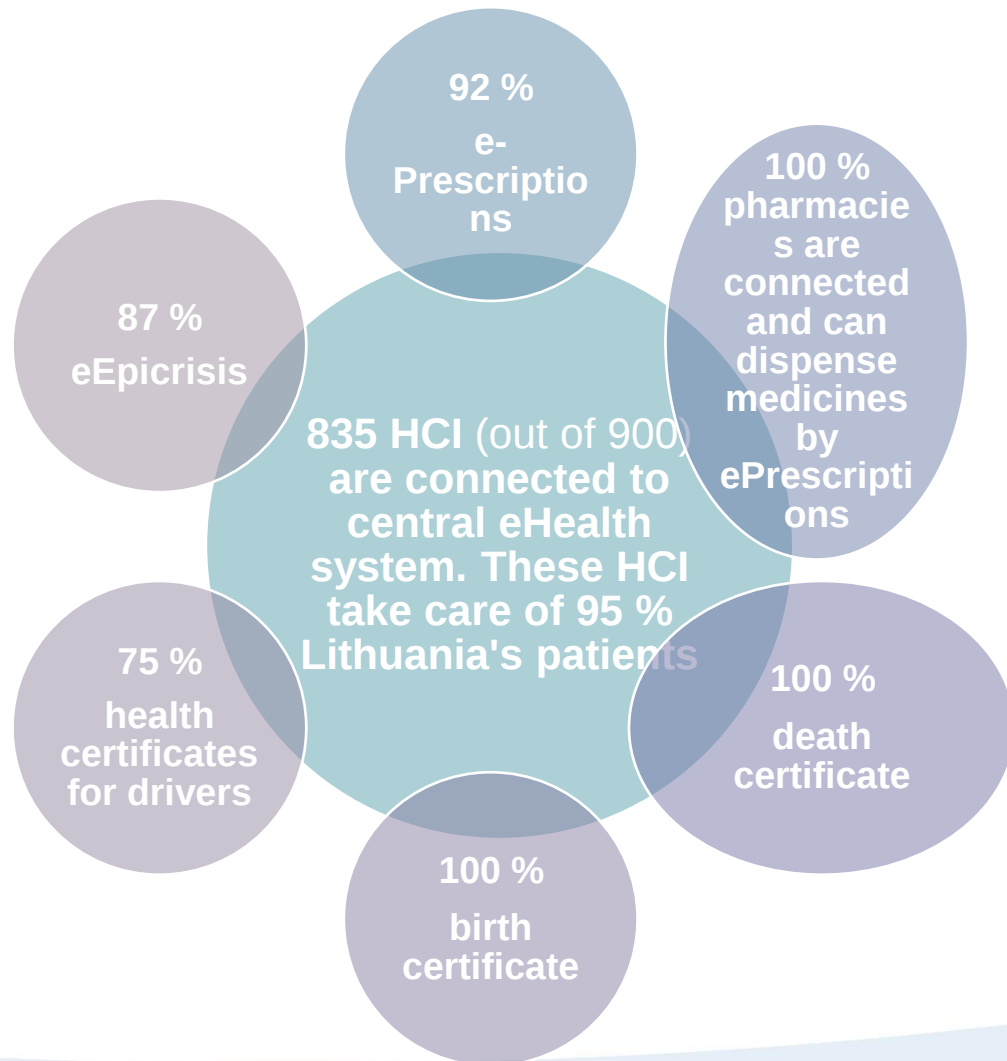
Storage and exchange of **12 different clinical documents** related to:

- referrals,
- discharge letter,
- out-patient medical records,
- E-Prescriptions,
- lab results, etc.

as well as **8 medical certificates**:

- health certificates for students, drivers, holders of weapons,
- birth or death certificates, and others.

Central eHealth System: main indicators



Central eHealth system (ESPBI IS) is capable of storing patient information from various health care institutions (HCI) in one eHealth history.

One Resident – One EHR
(electronic health record)

Development of eHealth System



Implementation of
national eHealth and
other information
systems

New documents stored per
month

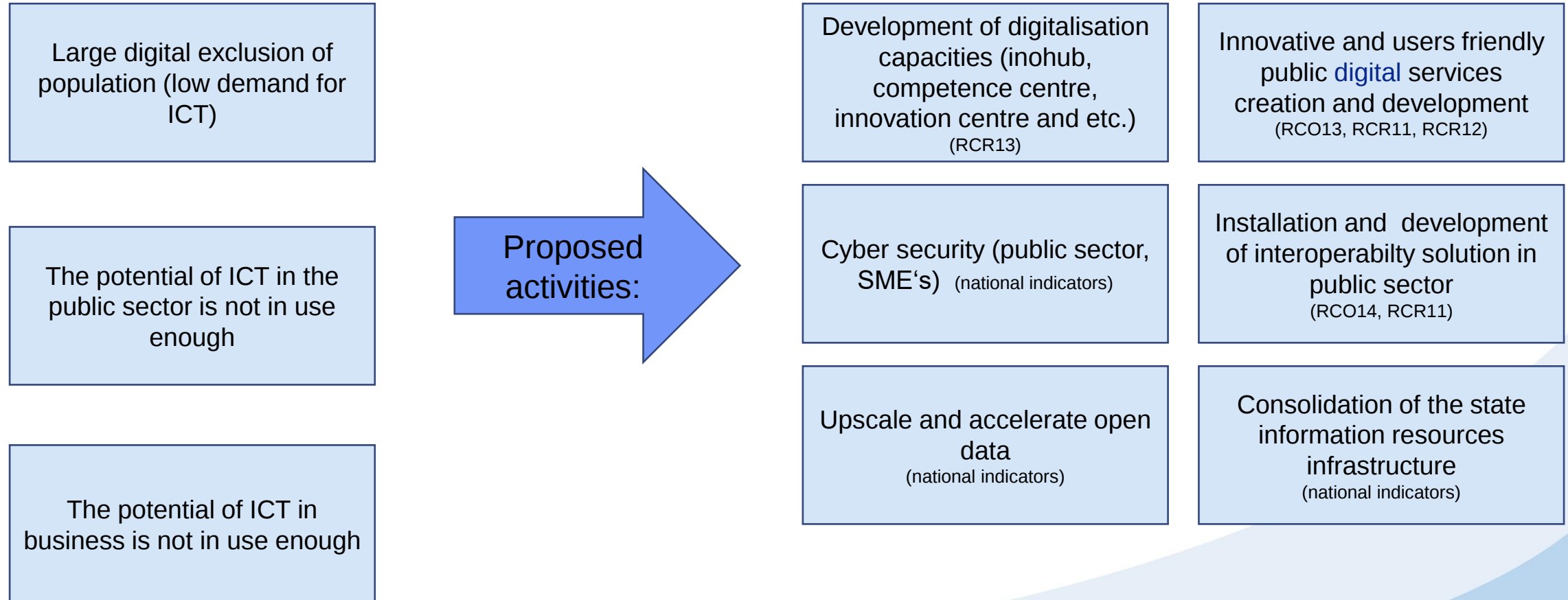
2016.12 – 116.000
2017.12 – 1.240.000
2018.12 – 2.331.000
2019.04 – 3.004.000

Action plan 2019-2025

Development projects for
3 years perspective

2021-2027 investments

1.2. objective „Reap the benefits of digitalisation for citizens, companies and governments“





Growth and Competitiveness of SMEs

Experience from 2014-2020

PRIORITY AXIS 3. PROMOTING COMPETITIVENESS OF SMALL AND MEDIUM-SIZED BUSINESS

PROBLEMS

Lithuania - behind the EU-27 average in terms of entrepreneurship level

Lack of initiatives promoting entrepreneurship and a lack of financing

Insufficient access of SMEs, particularly start-ups, to the necessary sources of financing

Limited accessibility and supply of services for business

Very small domestic market, export volumes of domestic goods of Lithuania are small, low internationalisation of SMEs

Value-added generated by production costs per one employee of SMEs in Lithuania is nearly 3 times as high as the EU-27 average

Low productivity of the manufacturing industry

Expensive implementation of technological innovations in business and improvement of technological capacities; lack of funds; and insufficient level of organisational and non-technological innovations launched in business by companies

Low level of investment into eco-innovation, resource-efficient technologies

Supported activities:

SOLUTIONS

1. Increasing the level of entrepreneurship

2. Increasing the internationalisation of SME's

3. Increasing the productivity of SME's

4. Increasing investments of SMEs in eco-innovation and other resource-efficient technologies

Achieved results in 2014-2020 in business promoting

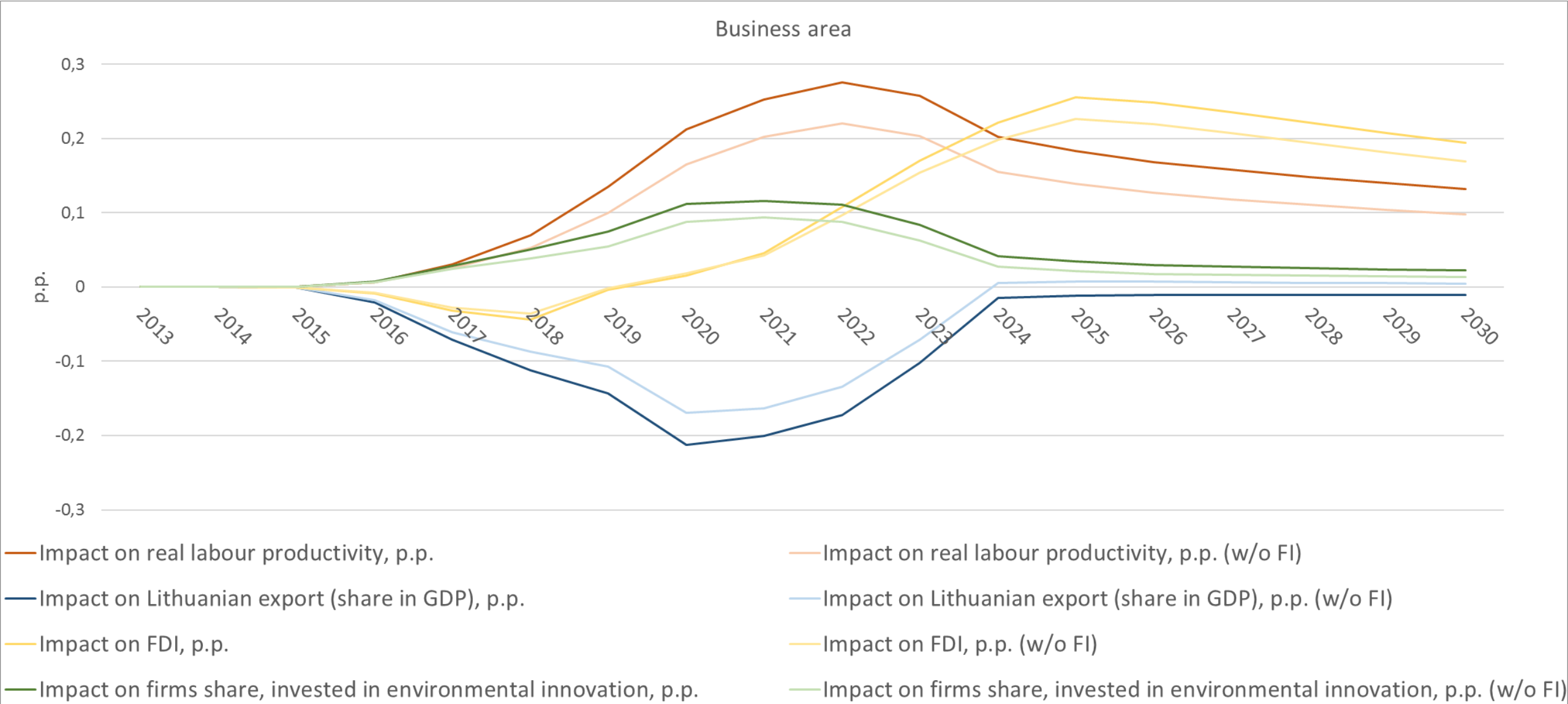
Number of
enterprises
receiving grants
– 6054

Number of new
enterprises
receiving
investments –
2062



Private investments matching public support:
2023 Plan in OP – 307 million EUR, of which
financial instruments – 81 million EUR;
Achieved– 252 million EUR, of which financial
instruments – 133 million EUR.

Source: HERLIT-16



Current problems to be tackled

- The benefits of Lithuania's speedy economic convergence are heavily concentrated in the two metropolitan areas;
- Despite the improved availability of funding, SMEs access to finance score remained close to the EU average. SMEs continued to experience some challenges in obtaining loans;
- Productivity growth is concentrated in low value added sectors (decreasing competitiveness of SME's);
- Export market potential is not in use (to give more attention for EU strategic value chains)

Proposals and recommendations

MOST SUCCESSFUL – TO CONTINUE

According Impact Evaluation of the 3 Priority Axis (Visionary Analitics, 2019) most effective activities were:

- development access of SMEs, particularly start-ups, to the necessary sources of financing, searching of new export market and new trade partners.

TO BE IMPROVED

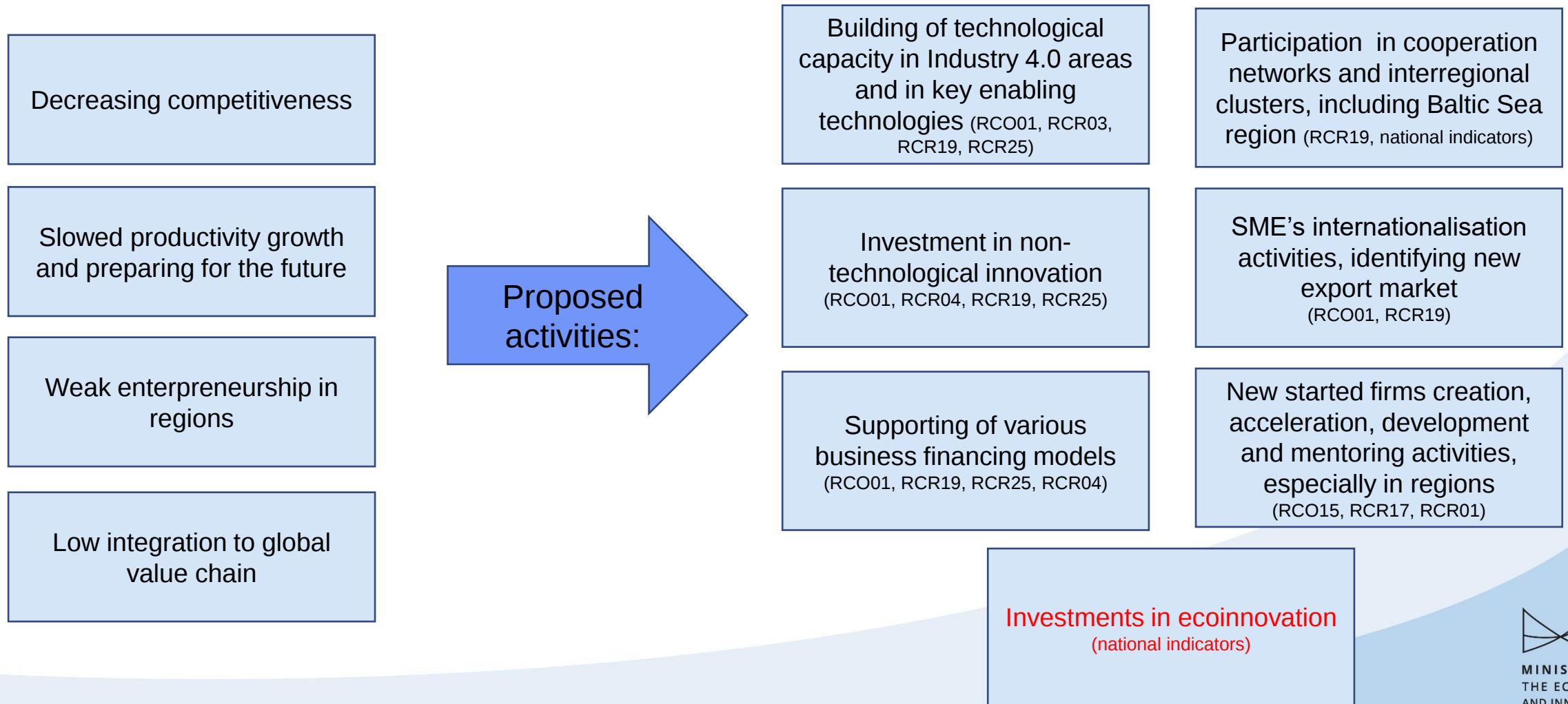
Moreover, all activities could be improved by

- more synergy between measures;
- massives measures lead to more efficiency;
- more attention for new export market;
- more attention for new technologies (Industry 4.0 and etc.);
- better access to international market and networks.

All proposals for 1.1 objective activities in 2021-2027 were prepared according provisions of Country Report Lithuania 2019 Annex D, OECD survey 2018, National progress programme (project), 2014-2020 projects experience and Impact Evaluation recommendations

2021-2027 investments

1.3. objective „Increase the growth and competitiveness of small and medium-sized enterprises“

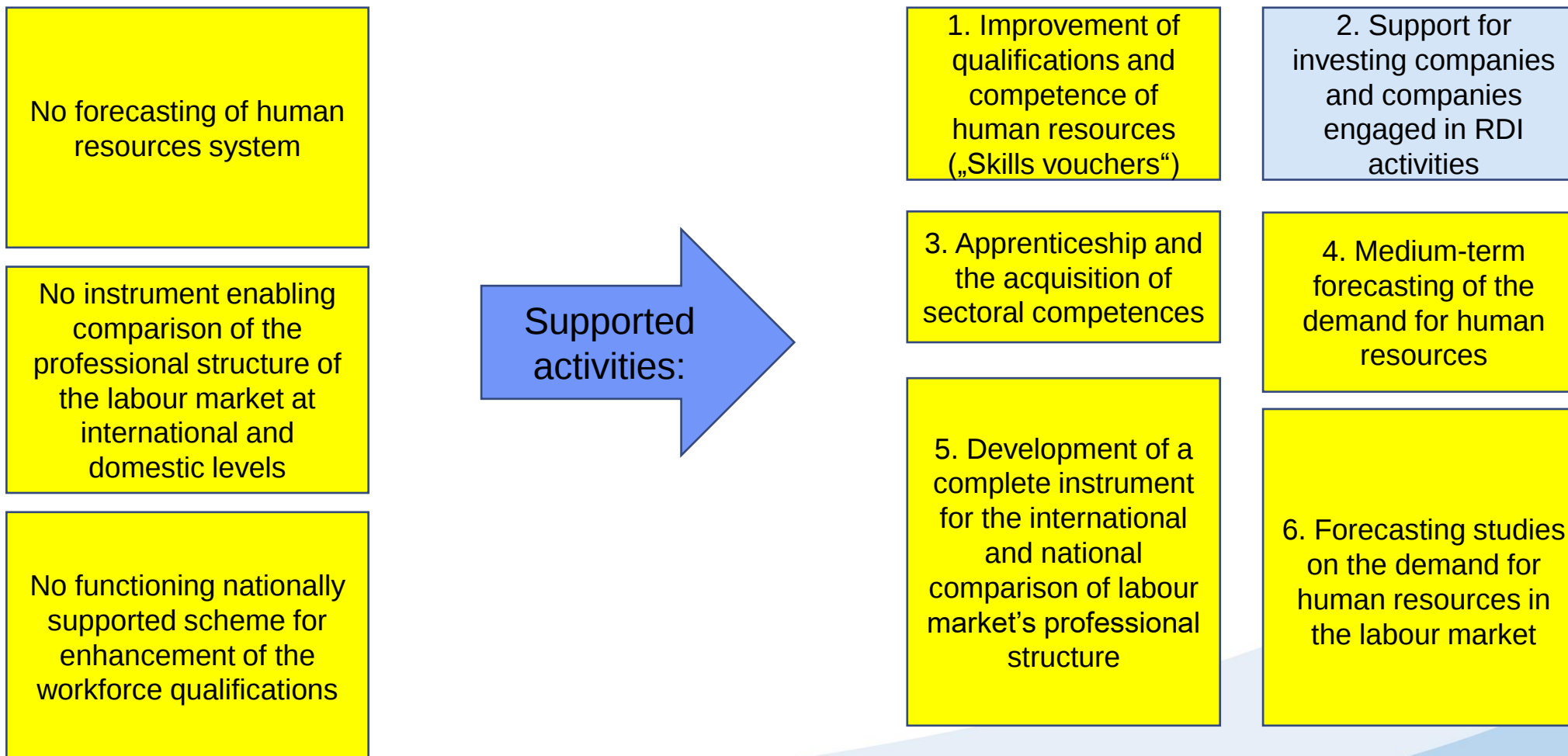




Skills for Smart Specialisation, Industrial Transition and Entrepreneurship

Experience from 2014-2020

PRIORITY AXIS 9. EDUCATING THE SOCIETY AND STRENGTHENING THE POTENTIAL OF HUMAN RESOURCES: problems and solutions



Achieved results in 2014-2020 in human resources

Trained
employees of
supported
micro, small
and medium-
sized
enterprises –
11 664

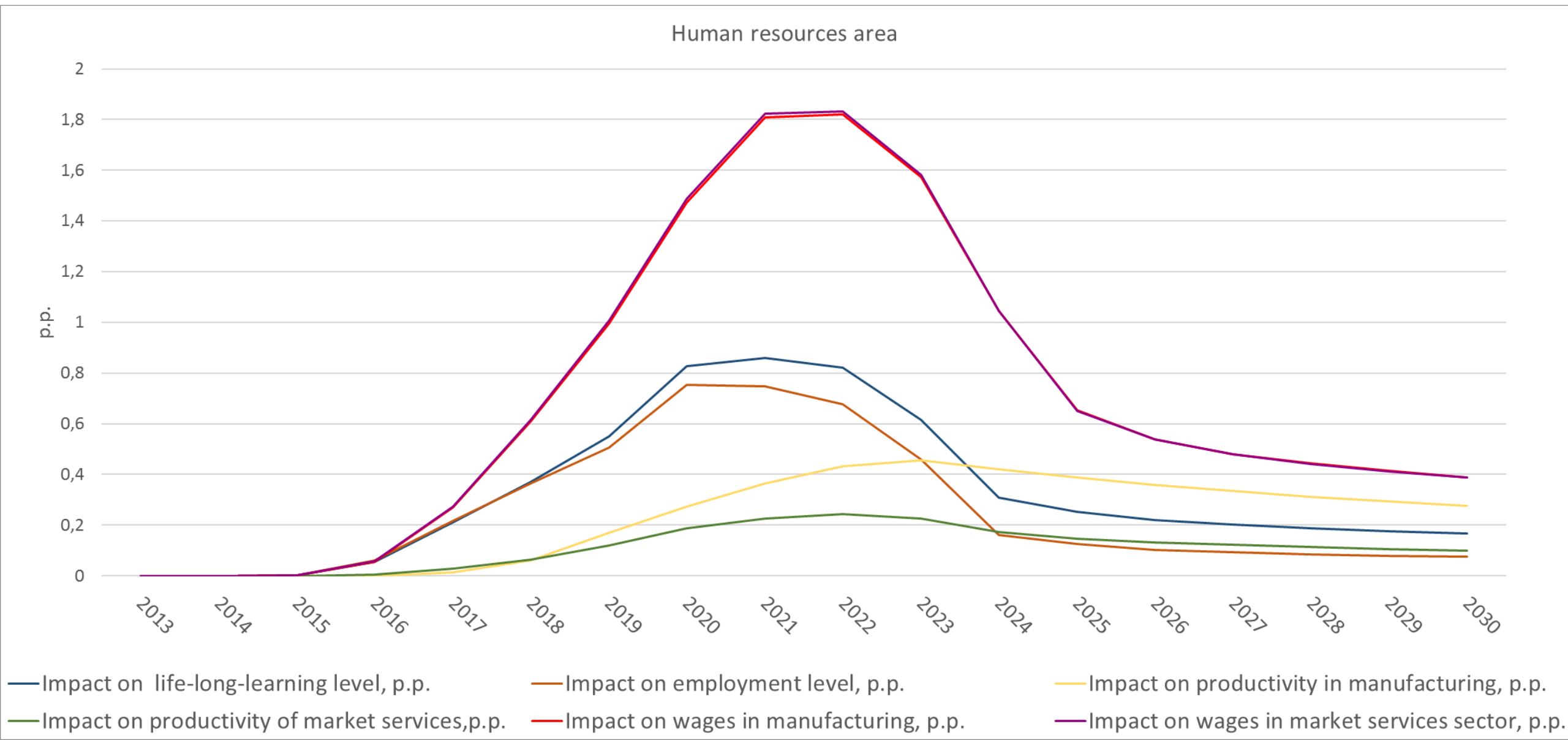


The employed people who participated in ESF training awarding a qualification or competence

2023 Plan in OP – 65 000;

Achieved until now – 31 306

In the mid-term, highest EU investments impact in HR area is on wages, while in the long-run on productivity in manufacturing



Problems still remain:

- Lithuania has made limited progress in improving the quality, efficiency and labour market relevance of education and training;
- Adults participation in learning remains low;
- Lack of coordination of the validation of programmes across education, the labour market and the voluntary sector;
- Public financial incentives or grants are mostly focused on medium-sized and large business;
- Non-sustainable adult learning system.

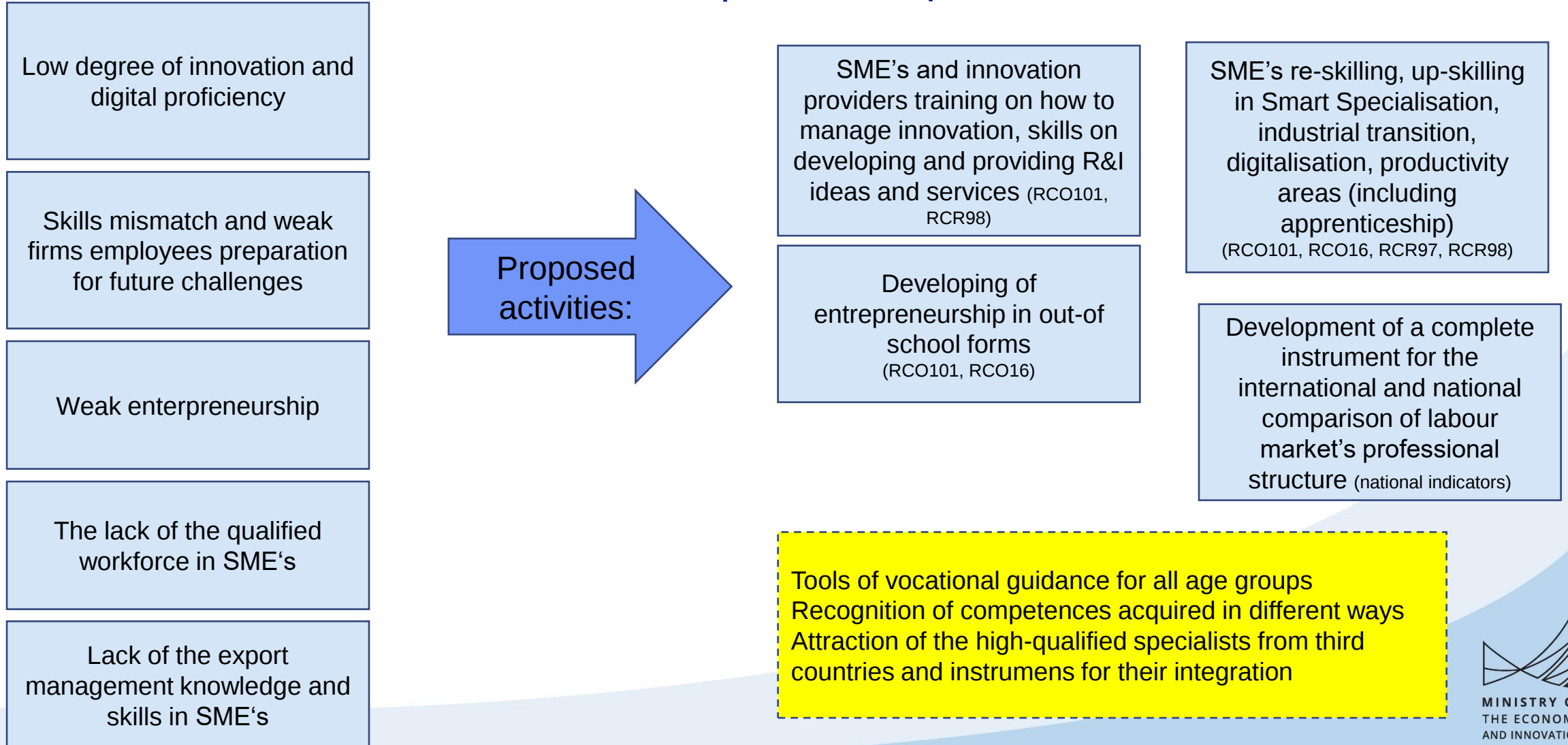
According provisions of Evaluation on Lithuanian economic sectors finance post 2020, activities could be improved:

- more attention for variety and needs-match learning programmes;
- better access for training services;
- better motivation for better qualification.

All proposals for 1.4 objective activities in 2021-2027 were prepared according provisions of Country Report Lithuania 2019 Annex D, OECD survey 2018, National progress programme (project) and 2014-2020 projects experience

2021-2027 investments

1.4. objective „Develop skills for Smart Specialisation, industrial transition and entrepreneurship“







2014-2020 FINANCIAL INSTRUMENTS AND PARTIAL COMPENSATION OF INTEREST

EUR 420.27m amount allocated for all instruments, out of which:

EUR 229.96m ESIF: EUR 199.08m for FIs, EUR 30.88m for Partial compensation of interest
and EUR 190.31m national resources (reflows) for FIs

Equity Instruments (EUR 169.18m)			Debt Instruments (EUR 142.35m)		Guarantee Instruments (EUR 73.86m)			Partial compensation of interest
Seed and Venture Capital Fund, Up to EUR 14.8m	Co-investment Fund II and Co-investment Fund R&I, up to EUR 11.6m and up to EUR 5m	Development Funds I and II, up to EUR 15.6m and up to EUR 17.4m	Risk Shared Loans, up to EUR 79.65m (EUR 76.64m ESIF, EUR 3.01m reflows)	Open Credit Fund II, up to EUR 57.7m	Individual guarantees for loans and leasing, up to EUR 29m	Portfolio guarantees for loans, up to EUR 28.26m	Portfolio guarantees for factoring, up to EUR 4.3m	Up to EUR 30.88m
Co-investment Fund, up to EUR 12.5m	Seed and Venture Capital Fund II, Up to EUR 14.8m	Business Angels Fund II, up to EUR 11m						
Baltic Innovation Fund I and II, up to EUR 26m each		Accelerator Fund, up to EUR 14.48m		Crowdfunding Loans, up to EUR 5m	Export Credit Guarantees, up to EUR 8m	Portfolio guarantees for leasing, up to EUR 4.3m	Individual guarantees for large companies, up to EUR 4m	
Reflows (national)	ESIF	ESIF	ESIF/Reflows (national)	Reflows (national)	Reflows (national)	ESIF	Reflows (national)	ESIF

FINANCIAL INSTRUMENTS IN 2014-2020 PROGRAMMING PERIOD

- Increased attention to financial instruments (19 active, 1 are coming)
- Promotion of new types of financing (including alternative) (portfolio guarantees for factoring, crowdfunding loans, export credit guarantees, co-investment fund for R&I)
- Equity instruments for different stages of SMEs' life cycle (pre-seed, seed, start-up, expansion, growth)
- Further cooperation with other Baltic countries (Baltic Innovation Fund II)
- Wide use of reflows

CHALLENGES IN IMPLEMENTING FINANCIAL INSTRUMENTS IN 2014-2020 PROGRAMMING PERIOD

- Limited possibilities of implementation of pilot financial instruments from ESIF (due to various restrictions and audits)
- Limited possibilities of combination of grants and FIs under single operation
- Too detailed ex-ante assessment methodology – delayed reaction to changing market needs

Challenges with specific financial instruments from ESIF:

- Loan instrument „Risk Shared Loans“ is not running as expected (market situation changed; conditions of this instrument became unattractive for banks)
- Still no investments from Co-investment Fund R&I (science institutions are not keen to invest into spin-offs)

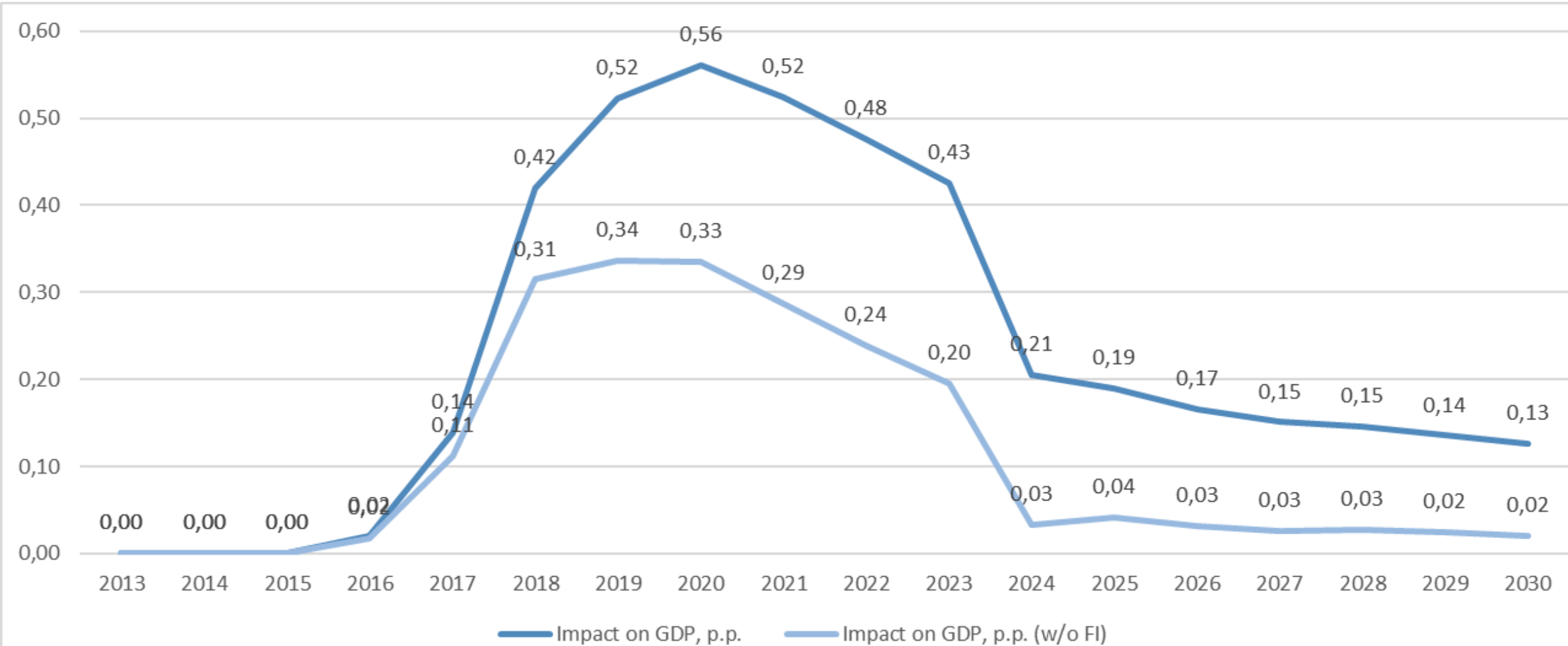
FINANCIAL INSTRUMENTS IN 2021-2027 PROGRAMMING PERIOD

- Financial instruments (loans, guarantees, equity) – to be used to support broader scope of activities
- Further development of equity ecosystem
- Potential wider deployment of combination of grants and financial instruments (depending on the final version of CPR)
- Reflows would be used more widely

Ex-ante assessment will show which objectives would be pursued (activities would be covered) through financial instruments

Annual increase in GDP level in p.p. (Financial instruments impact)

(Source: HERLIT-16)



SUCCESS STORIES



MINISTRY OF
THE ECONOMY
AND INNOVATION

Success Story. Foodsniffer



- The World's first handheld mobile device that determines the freshness of raw meat and fish.
- Export to 15 countries: UK, France, Switzerland, Italy, Czech Republic, South Africa and more.

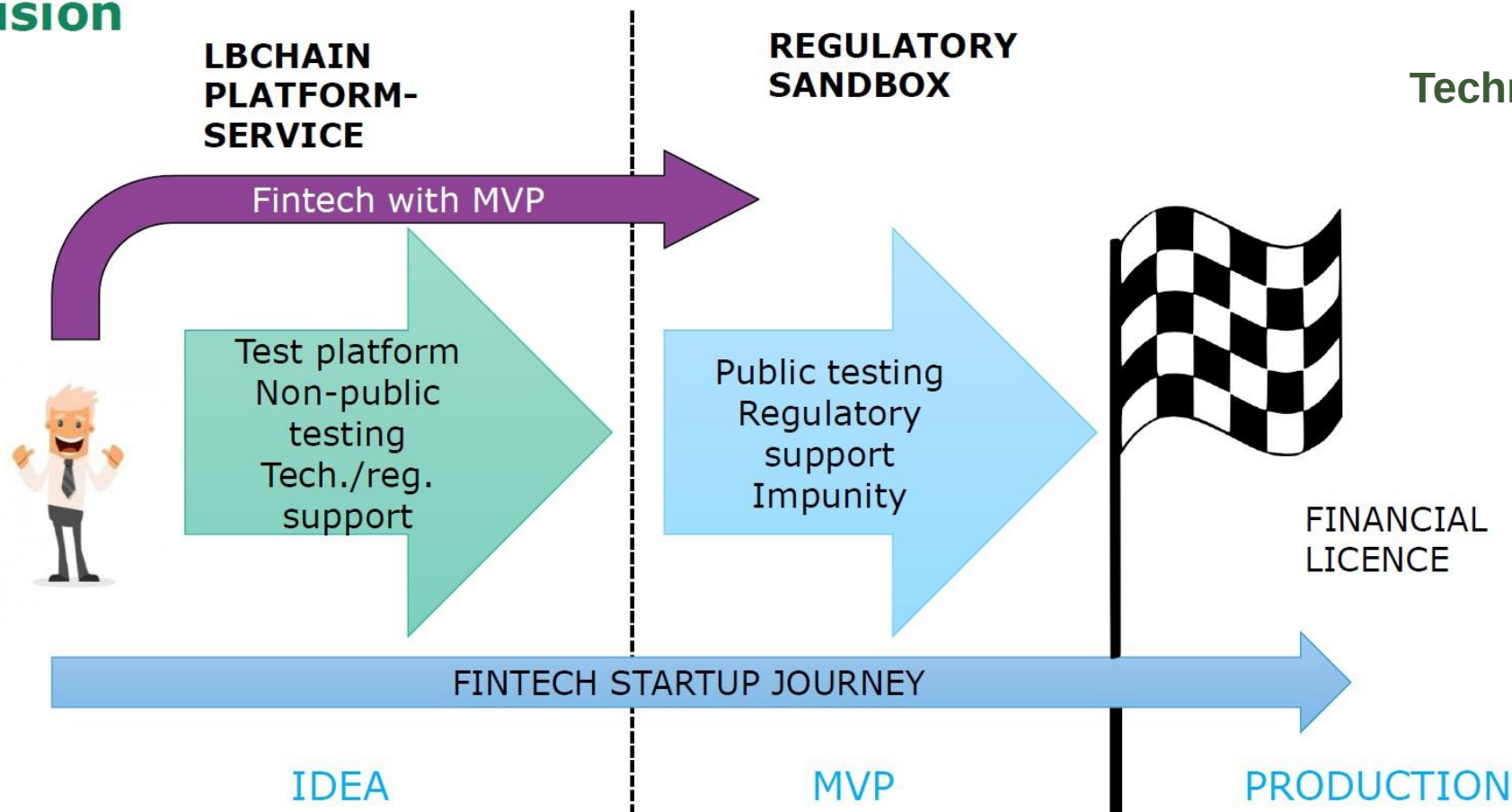
„Business Angels Fund“
Funded – 1.366.003 Eur
Out of which 928.529 Eur
Business Angels' fund

„InoPatent“
Project value – 7.640 Eur
Funded – 5.730 Eur

„InoVouchers“
Project value – 52.618,40
Eur
Funded – 36.774,96 Eur

Success Story. LB CHAIN PLATFORM-SERVICE

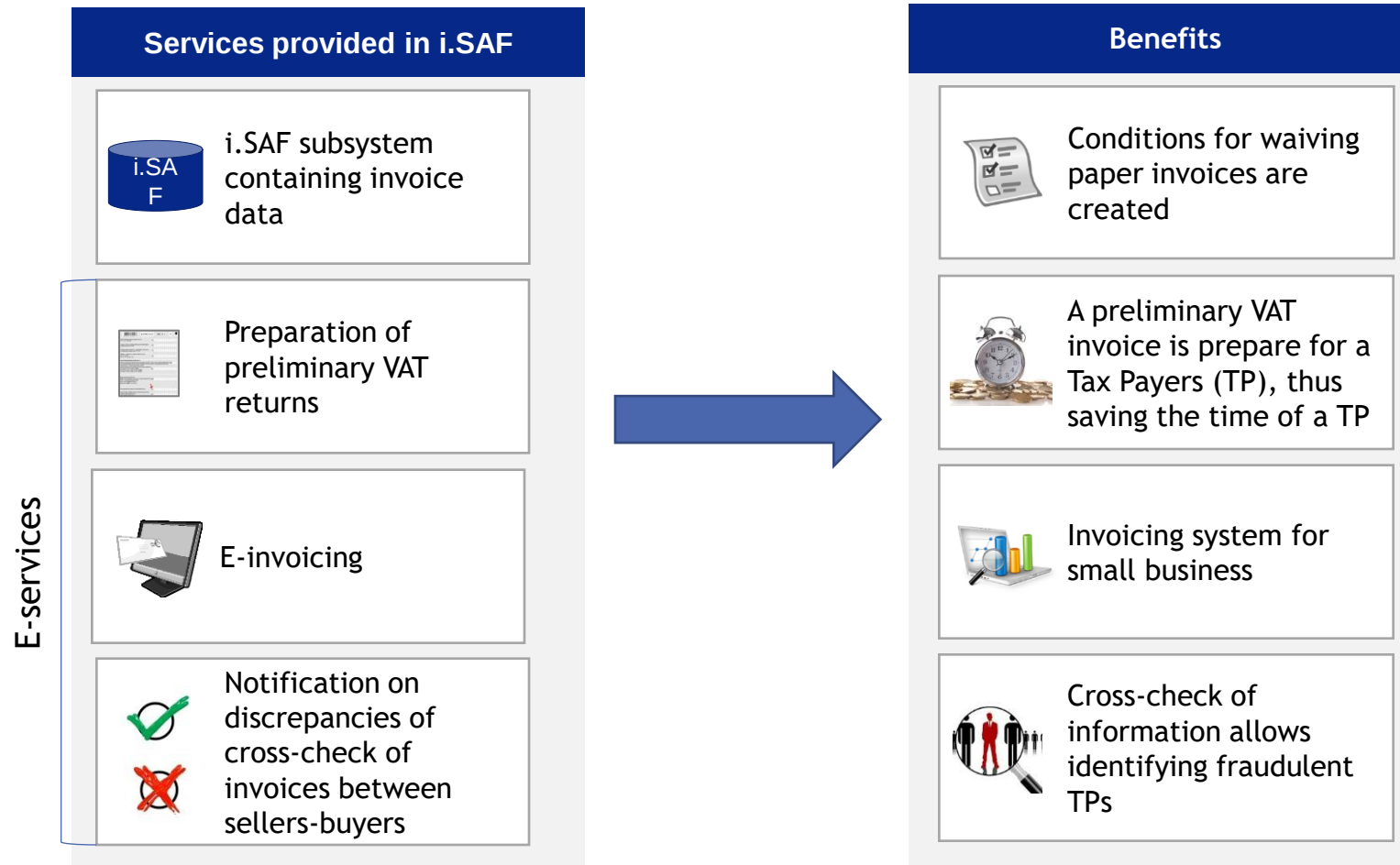
Vision



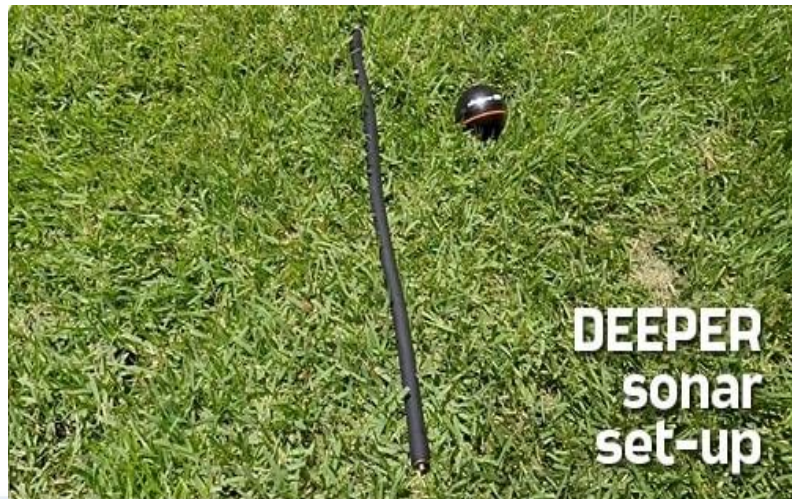
Technological / regulatory sandbox
Bank of Lithuania

„Pre-Commercial Procurement LT“
Project value – 896 300 Eur
Funded – 761 855 Eur

E-invoice subsystem (i.SAF)



Success Story. Fishfinder Deeper



The world's most popular castable fishfinder.

„New Opportunities LT“
Project value – 90.000,00 Eur
Funded – 45.000,00 Eur

„Expo Certificate LT“
Project value – 57.331,84 Eur
Funded – 28.665,03 Eur

Intensive trainings to increase added value created by SMEs

● Program requirements:

- SME with export potential
- 2 participants per company (CEO+Export manager)
- Motivation to change

● :Whats in it for SME

- 8 days of trainings and individual consultations
- Create or Rebrand and understand how to earn from what
- Previous participants increased their export after the trainings twice, from 8134 to 17349 thousands EUR.

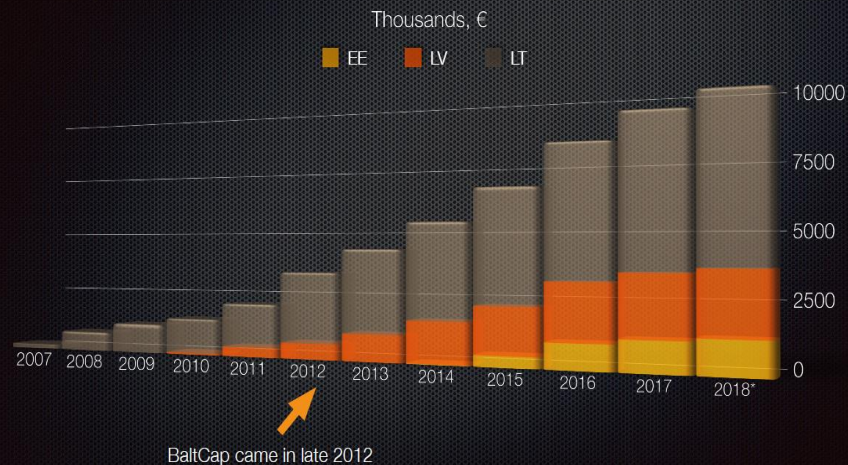


Brand
LAB

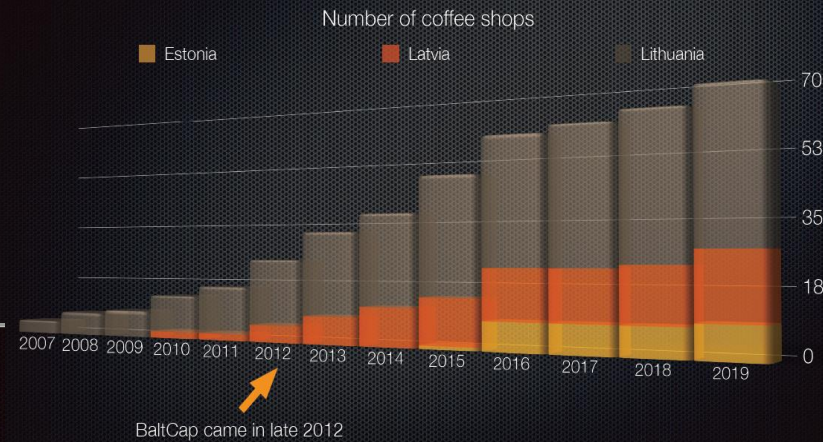
SUCCESS STORY (FI): CAFFEINE



SALES REVENUE BY MARKETS



DEVELOPMENT: TIMELINE



LT: est. 2007, 40 coffee shops
LV: est. 2010, 18 coffee shops
EE: est. 2015, 9 coffee shops

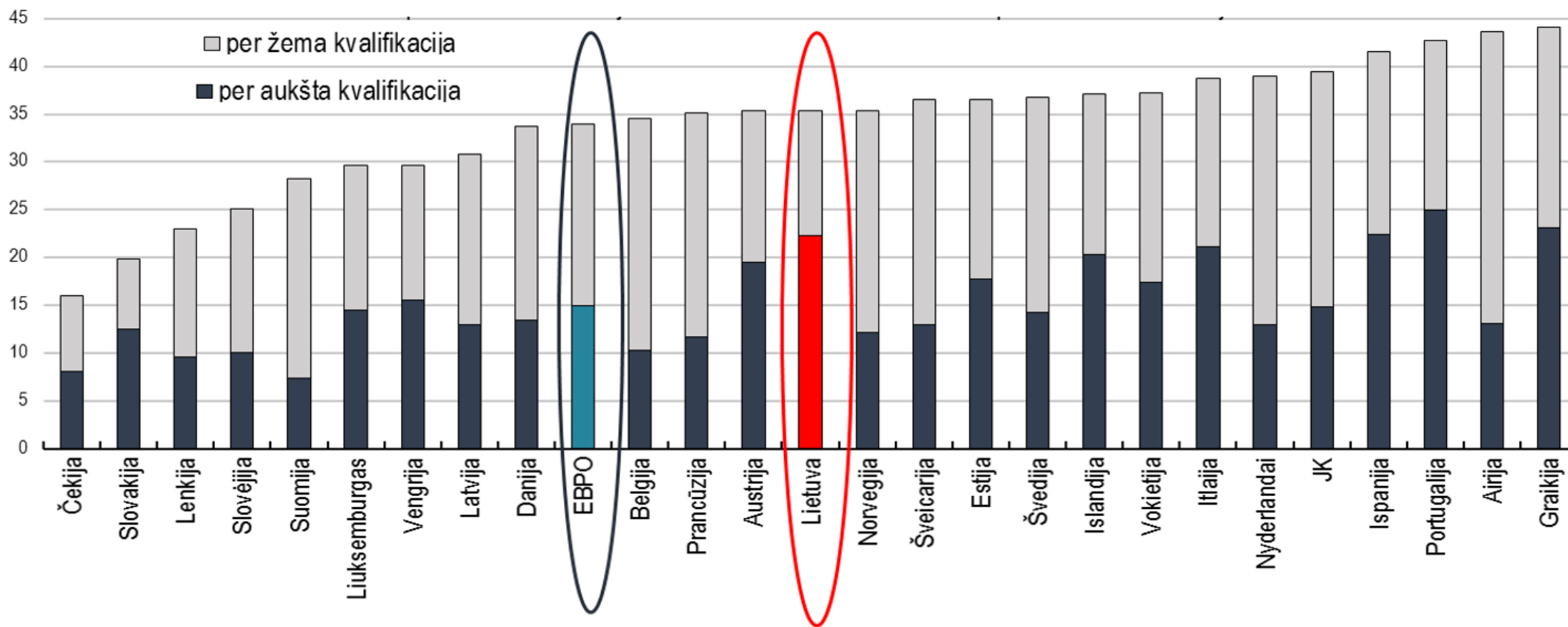


MINISTRY OF
THE ECONOMY
AND INNOVATION

Thank You!

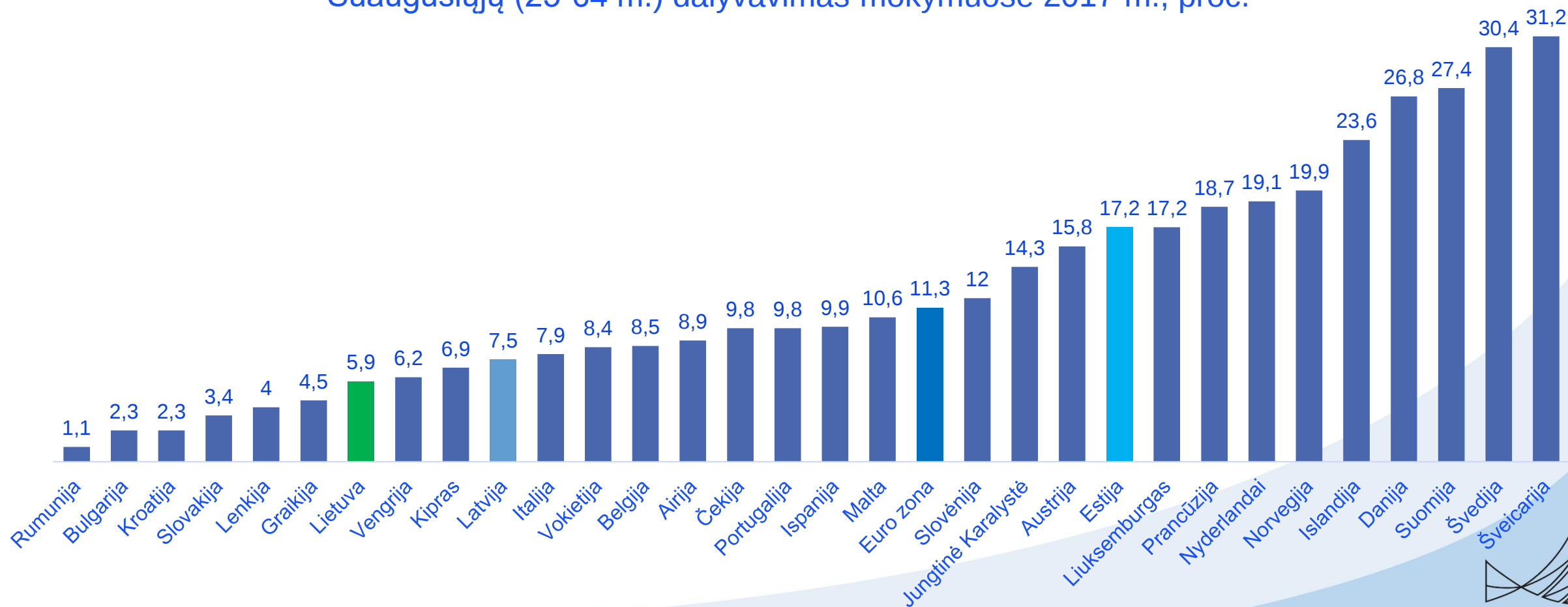
Kiek švietimo sistemos pasiūla ir įgyjami įgūdžiai atitiks darbo rinkos poreikius?

Įgūdžių neatitikimo komponentai, pagal kvalifikaciją, proc. nuo 15-64 m. darbuotojų

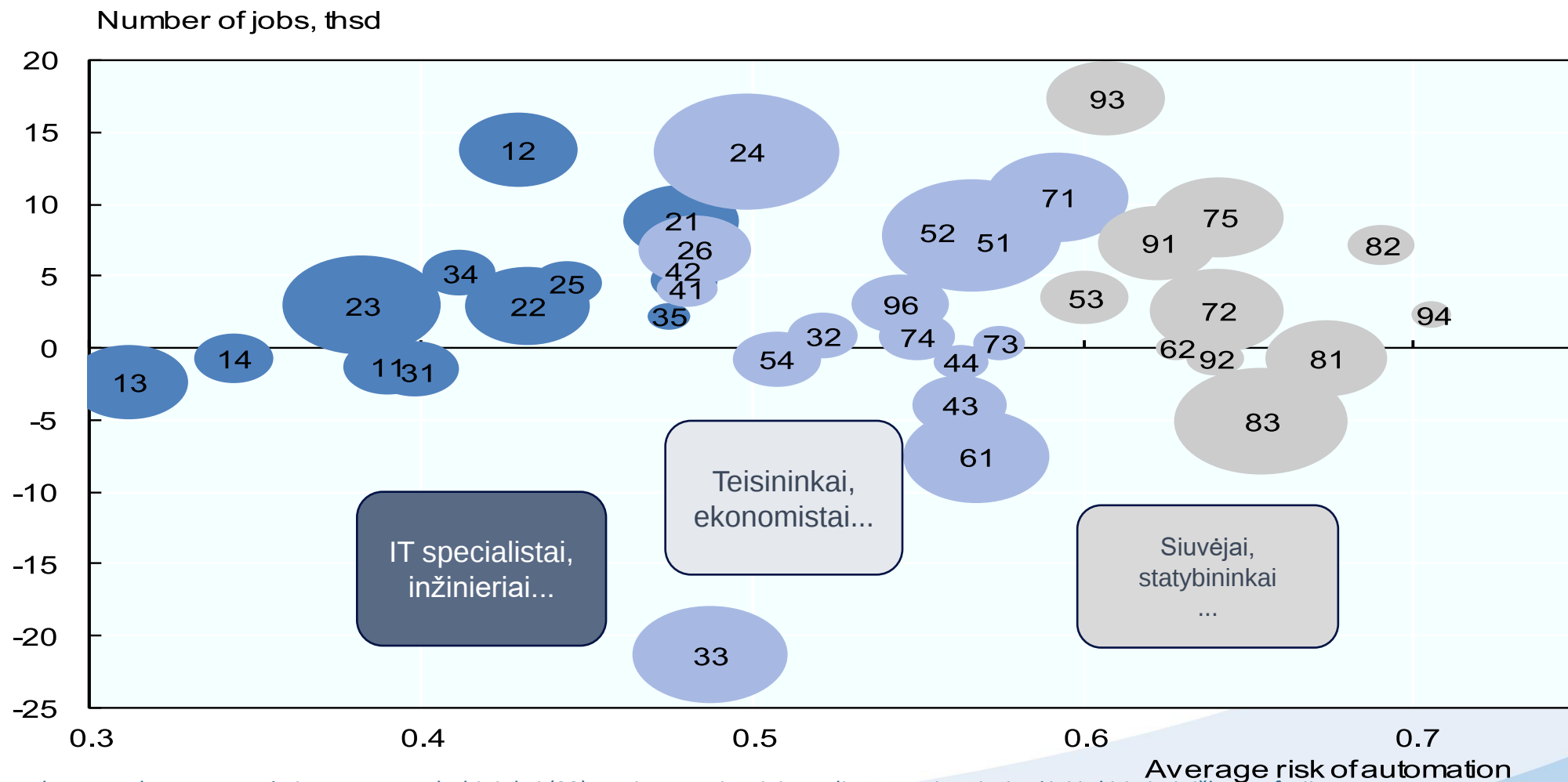


Investicijos į žmonės – viena svarbiausių sėkmės komponentų

Suaugusiųjų (25-64 m.) dalyvavimas mokymuose 2017 m., proc.



Kiek Lietuvos darbo rinką paveiks automatizacija?



Nekvalifikuoti gavybos, statybos, pramonės ir transporto darbininkai (93), Maisto gamintojai, medienos meistrai, siuvėjai ir kiti giminių profesijų darbininkai ir amatininkai (75), Valytojai ir pagalbininkai (91)